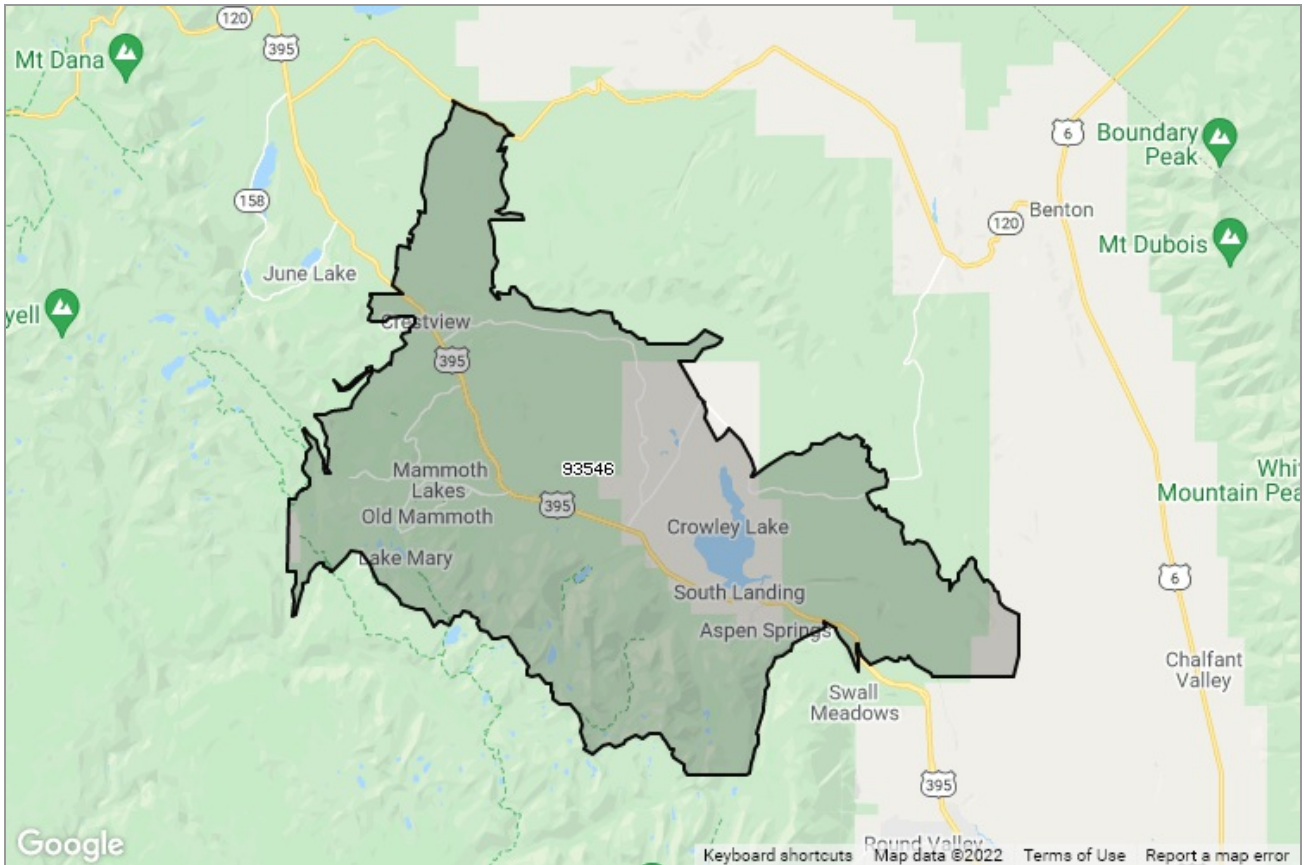


MARKET DATA REPORT

2021 4th Qtr Residential



Report Characteristics

Report Name:
2021 4th Qtr Residential

Report Date Range:
10/2021 – 12/2021

Filters Used:
Property Type, Location

Avg/Med: Both

Run Date: 01/19/2022

Scheduled: No

Presented by

**Mammoth Lakes Board of
REALTORS®**

(760) 934-4637

Other: <http://www.mlbor.com/>

P. O. Box 1007
126 Old Mammoth Rd #207
Mammoth Lakes, California

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

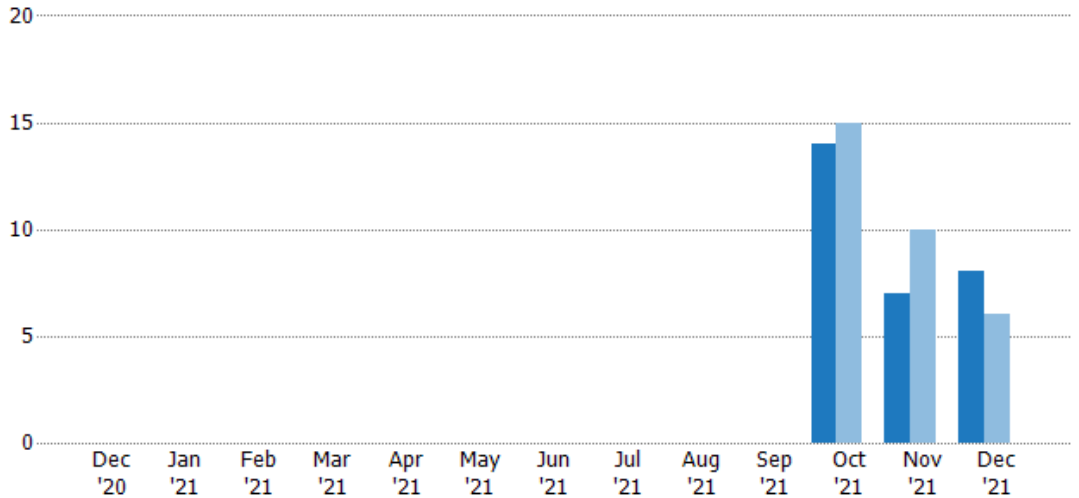
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	6	+33.3%	29	31	-6.5%
New Listing Volume	\$12,396,000	\$9,249,000	+34%	\$45,275,900	\$55,335,899	-18.2%
Active Listing Count	17	25	-32%	N/A	N/A	
Active Listing Volume	\$36,275,998	\$57,589,998	-37%	N/A	N/A	
Average Listing Price	\$2,133,882	\$2,303,600	-7.4%	\$2,105,515	\$2,026,598	+3.9%
Median Listing Price	\$1,599,000	\$1,690,000	-5.4%	\$1,497,939	\$1,598,537	-6.3%
Average Listing Price per Sq Ft	\$611	\$521	+17.2%	\$595	\$497	+19.8%
Median Listing Price per Sq Ft	\$631	\$449	+40.5%	\$609	\$435	+39.8%
Sales Activity Charts Metrics						
Pending Sales Count	13	13	+/-	N/A	N/A	
Pending Sales Volume	\$19,535,999	\$25,693,999	-24%	N/A	N/A	
Closed Sales Count	12	15	-20%	29	54	-46.3%
Closed Sales Volume	\$16,333,500	\$19,412,000	-15.9%	\$33,971,000	\$62,809,001	-45.9%
Average Sales Price	\$1,361,125	\$1,294,133	+5.2%	\$1,171,414	\$1,163,130	+0.7%
Median Sales Price	\$1,150,000	\$1,125,000	+2.2%	\$1,000,000	\$946,944	+5.6%
Average Sales Price per Sq Ft	\$568	\$472	+20.5%	\$523	\$437	+19.7%
Median Sales Price per Sq Ft	\$570	\$444	+28.3%	\$504	\$419	+20.4%
Distressed Charts Metrics						
Distressed Listing Count	-	-	-	N/A	N/A	

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



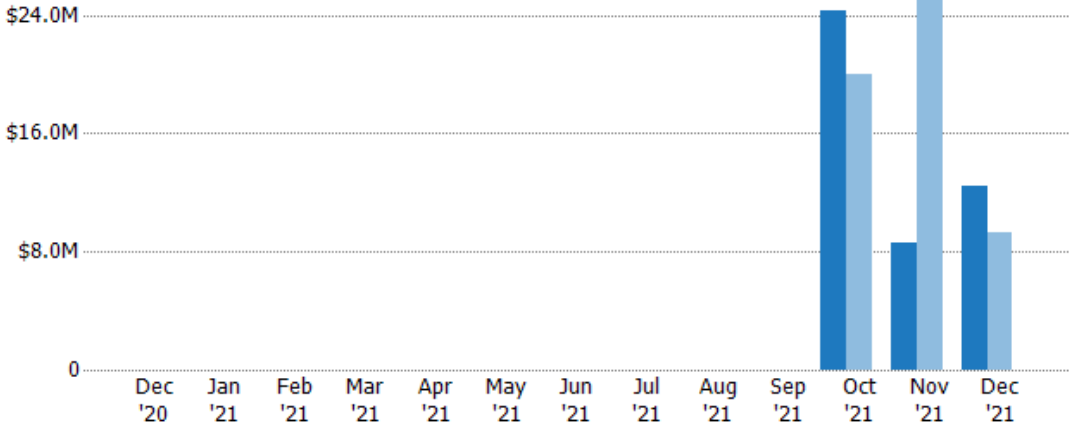
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	14	7	8
Prior Year	-	-	-	-	-	-	-	-	-	-	15	10	6
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-7%	-30%	33%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



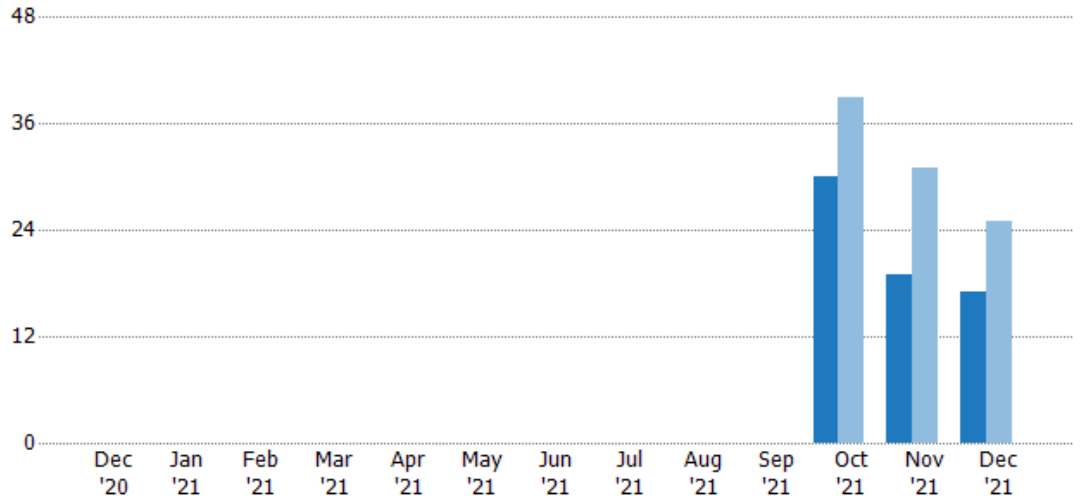
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	\$24.2M	\$8.63M	\$12.4M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$20M	\$26.1M	\$9.25M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	21%	-67%	34%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



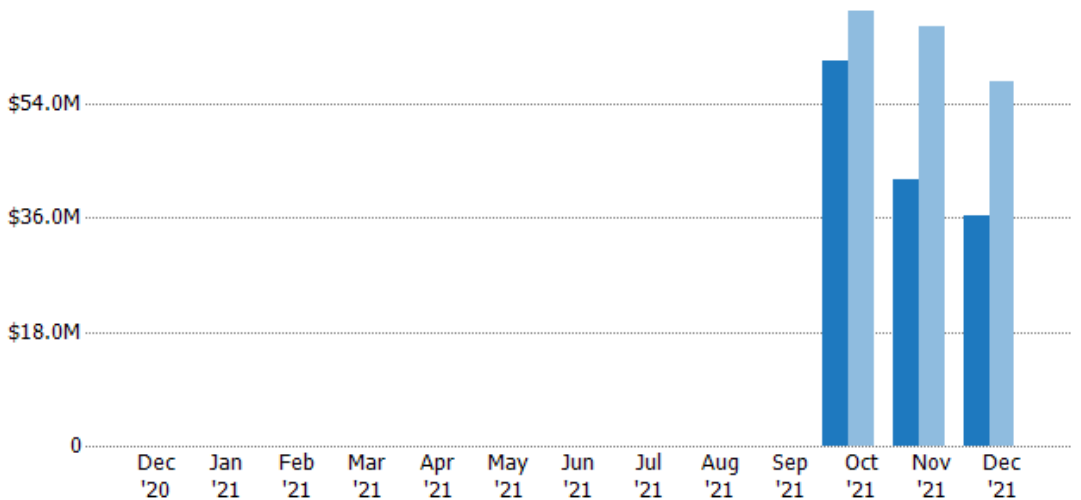
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	30	19	17
Prior Year	-	-	-	-	-	-	-	-	-	-	39	31	25
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-23%	-39%	-32%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



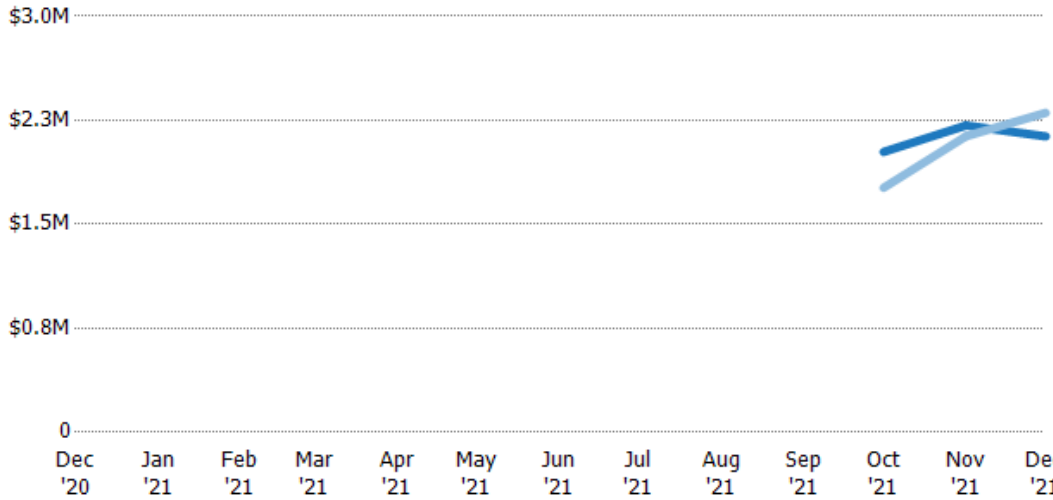
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	\$60.6M	\$42M	\$36.3M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$68.8M	\$66.2M	\$57.6M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-12%	-36%	-37%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



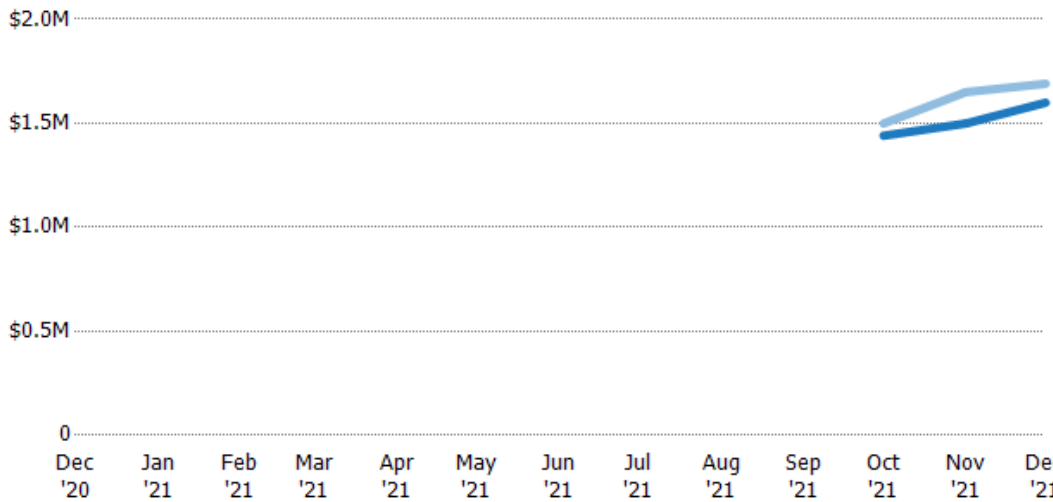
Current Year	-	-	-	-	-	-	-	-	-	-	\$2.02M	\$2.21M	\$2.13M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$1.76M	\$2.13M	\$2.3M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	15%	4%	-7%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



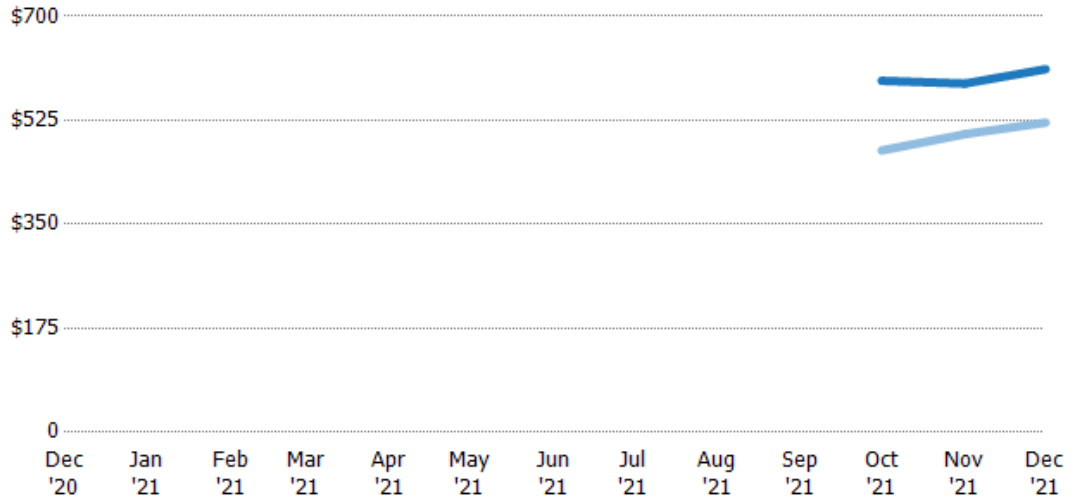
Current Year	-	-	-	-	-	-	-	-	-	-	\$1.44M	\$1.5M	\$1.6M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$1.5M	\$1.65M	\$1.69M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-4%	-9%	-5%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



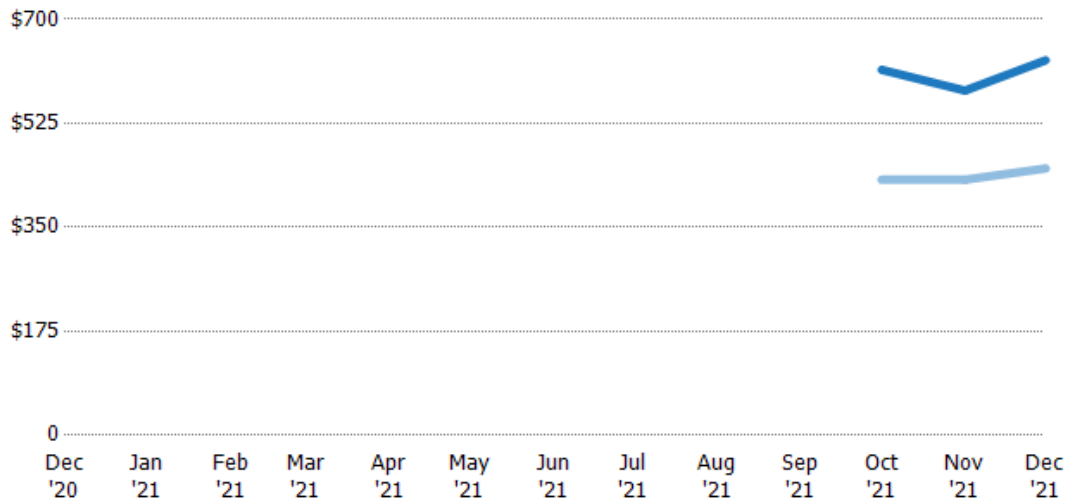
Current Year	-	-	-	-	-	-	-	-	-	-	\$592	\$587	\$611
Prior Year	-	-	-	-	-	-	-	-	-	-	\$474	\$502	\$521
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	25%	17%	17%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



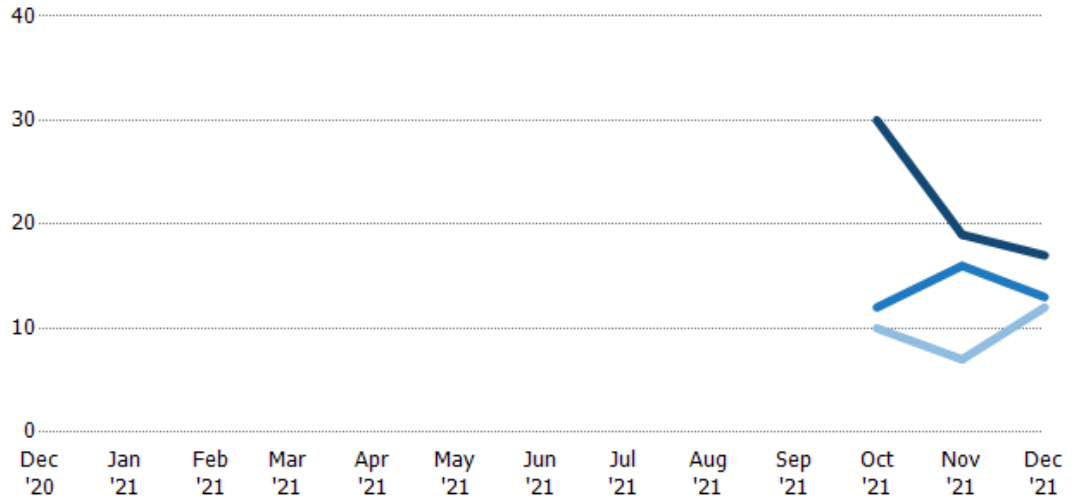
Current Year	-	-	-	-	-	-	-	-	-	-	\$615	\$580	\$631
Prior Year	-	-	-	-	-	-	-	-	-	-	\$430	\$430	\$449
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	43%	35%	41%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



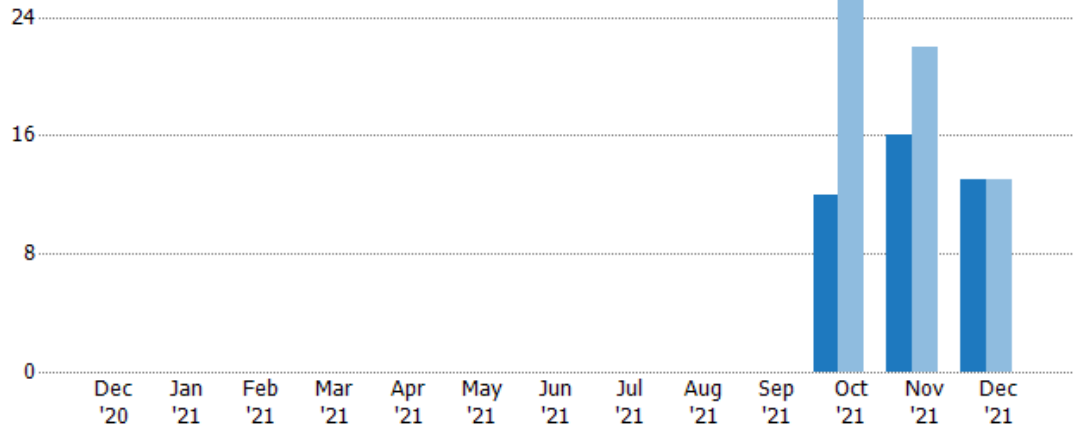
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	-	-	-	-	-	-	-	-	-	-	30	19	17
Pending	-	-	-	-	-	-	-	-	-	-	12	16	13
Sold	-	-	-	-	-	-	-	-	-	-	10	7	12

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



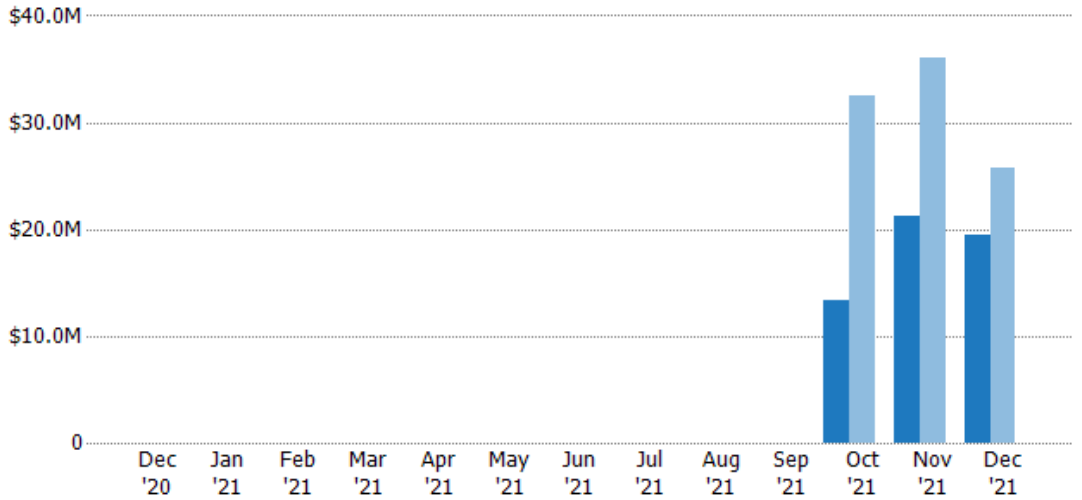
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	12	16	13
Prior Year	-	-	-	-	-	-	-	-	-	-	26	22	13
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-54%	-27%	0%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



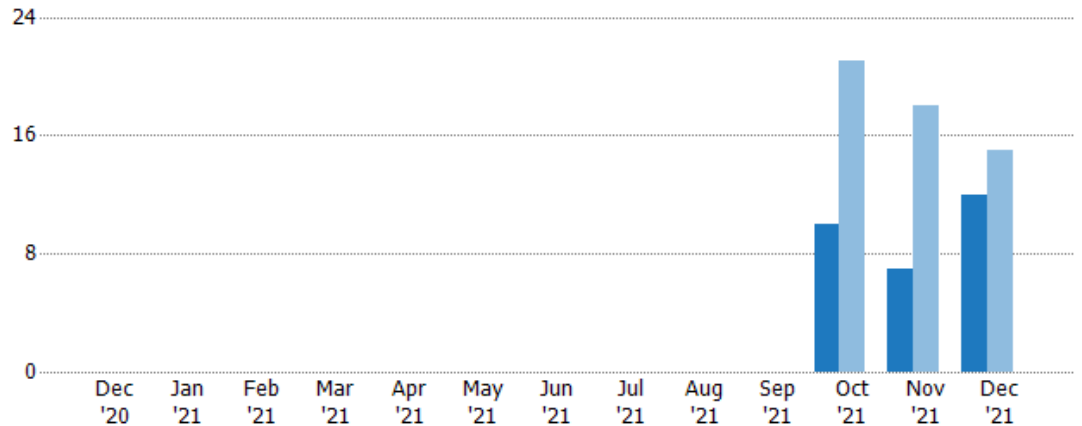
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	\$13.3M	\$21.2M	\$19.5M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$32.5M	\$36M	\$25.7M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-59%	-41%	-24%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



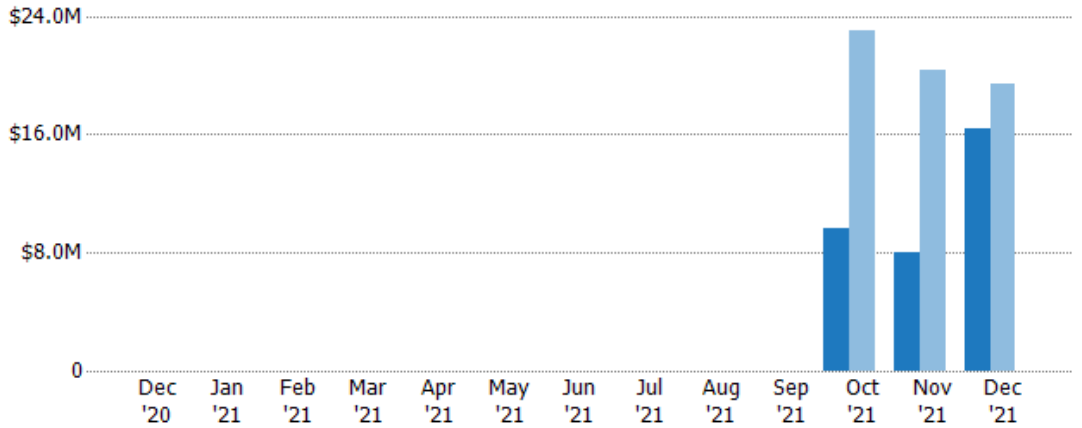
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	10	7	12
Prior Year	-	-	-	-	-	-	-	-	-	-	21	18	15
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-52%	-61%	-20%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



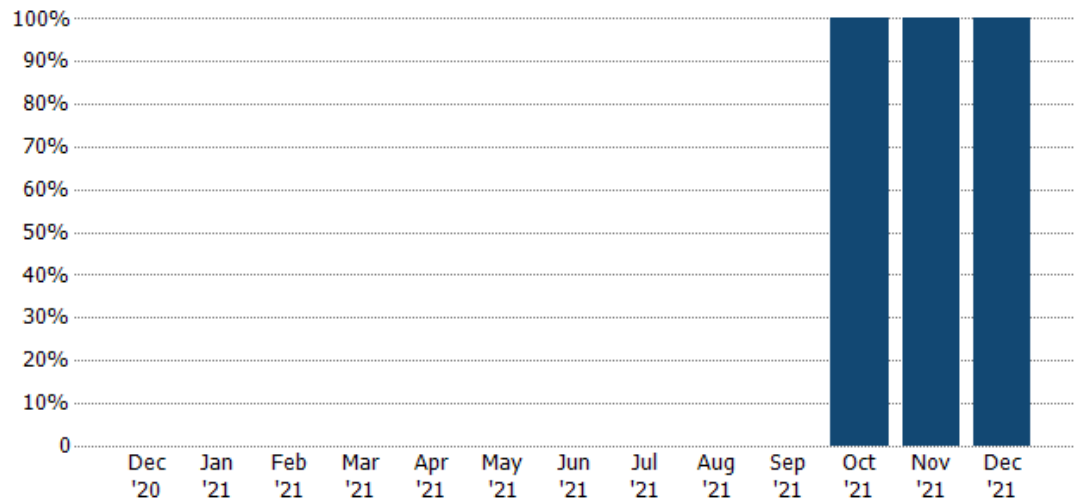
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	\$9.61M	\$8.03M	\$16.3M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$23M	\$20.4M	\$19.4M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-58%	-61%	-16%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



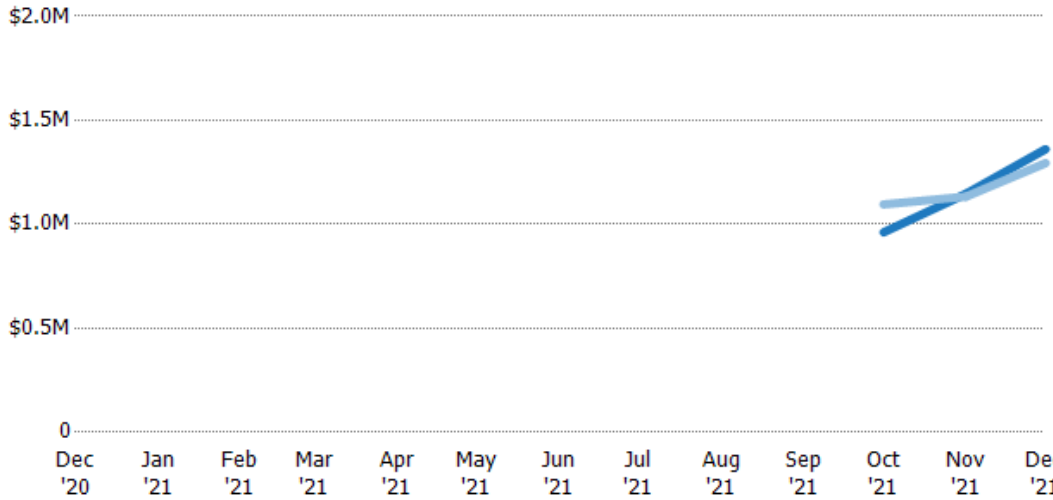
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Single Family Residence	-	-	-	-	-	-	-	-	-	-	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



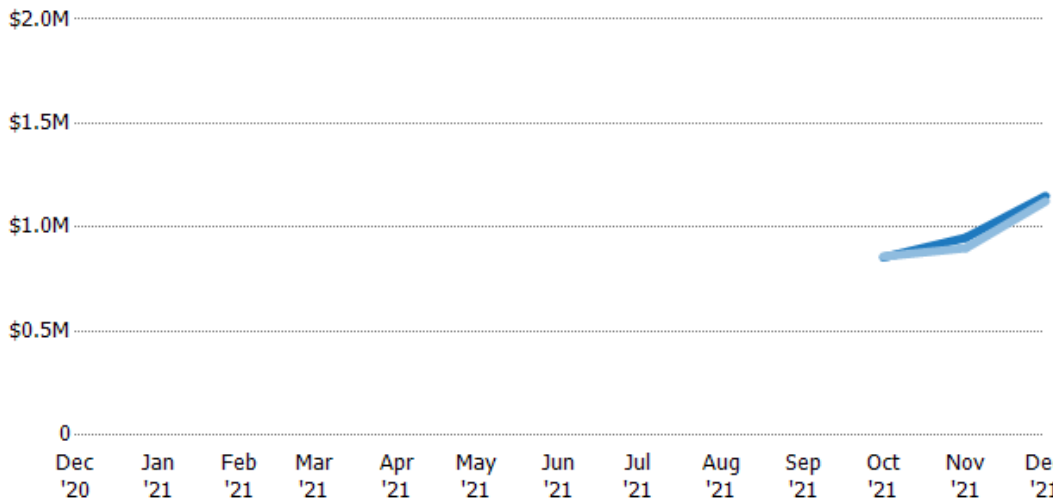
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	\$961K	\$1.15M	\$1.36M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$1.1M	\$1.13M	\$1.29M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-12%	1%	5%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



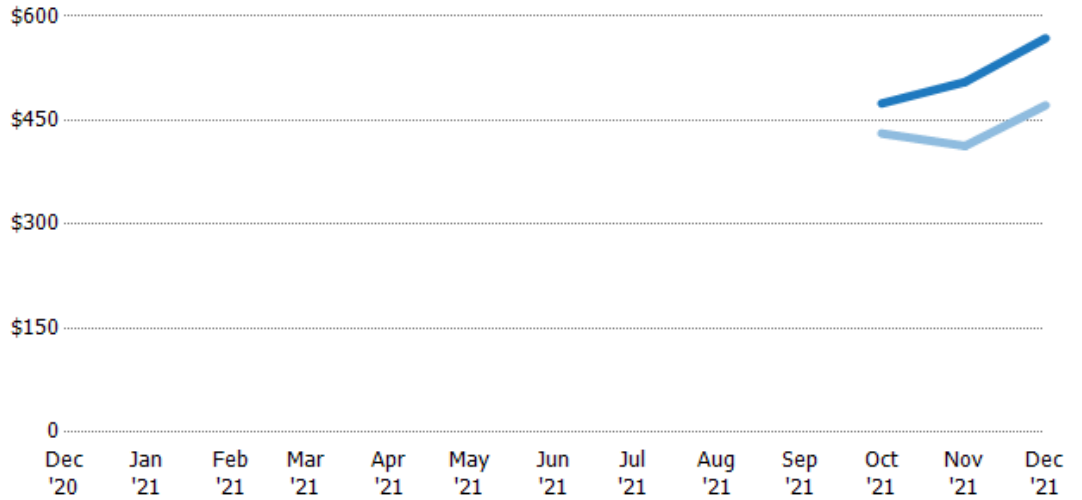
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	-	-	-	-	-	-	-	-	-	\$855K	\$950K	\$1.15M
Prior Year	-	-	-	-	-	-	-	-	-	-	\$860K	\$900K	\$1.13M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-1%	6%	2%

Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



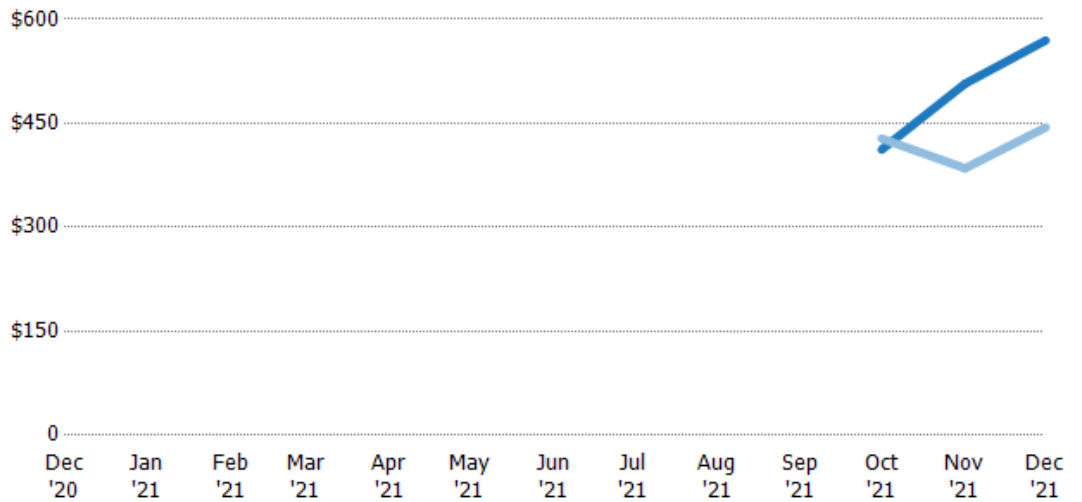
Current Year	-	-	-	-	-	-	-	-	-	-	\$474	\$505	\$568
Prior Year	-	-	-	-	-	-	-	-	-	-	\$431	\$413	\$472
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	10%	22%	21%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



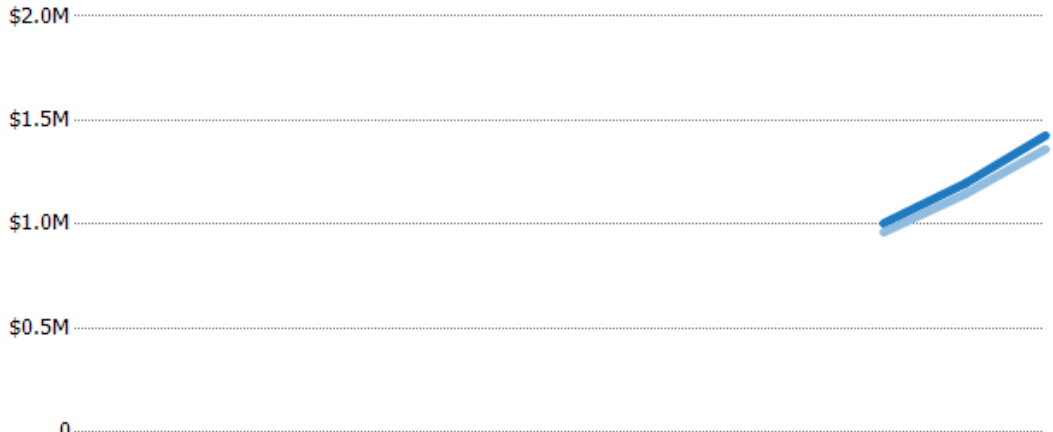
Current Year	-	-	-	-	-	-	-	-	-	-	\$412	\$507	\$570
Prior Year	-	-	-	-	-	-	-	-	-	-	\$428	\$385	\$444
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-4%	32%	28%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



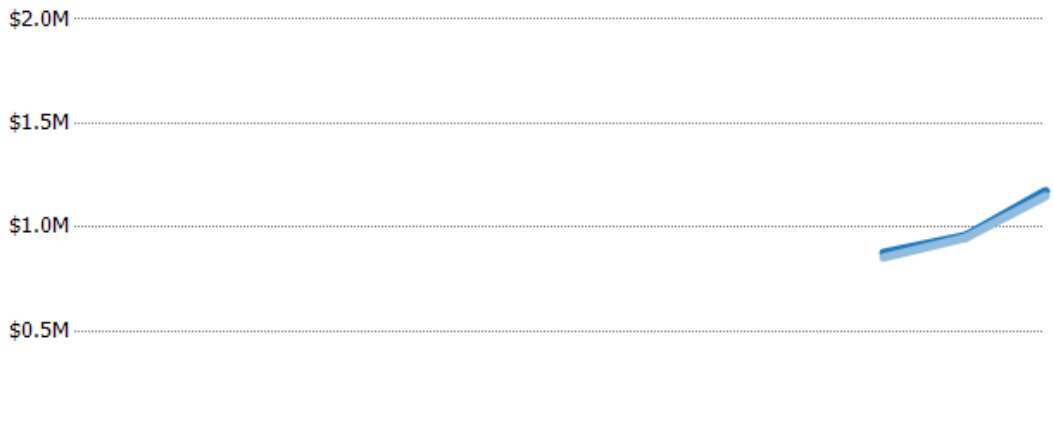
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	-	-	-	-	-	-	-	-	-	-	\$1M	\$1.2M	\$1.43M
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	\$961K	\$1.15M	\$1.36M
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	96%	96%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	-	-	-	-	-	-	-	-	-	-	\$877K	\$959K	\$1.17M
Median Sales Price	-	-	-	-	-	-	-	-	-	-	\$855K	\$950K	\$1.15M
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	97%	99%	98%