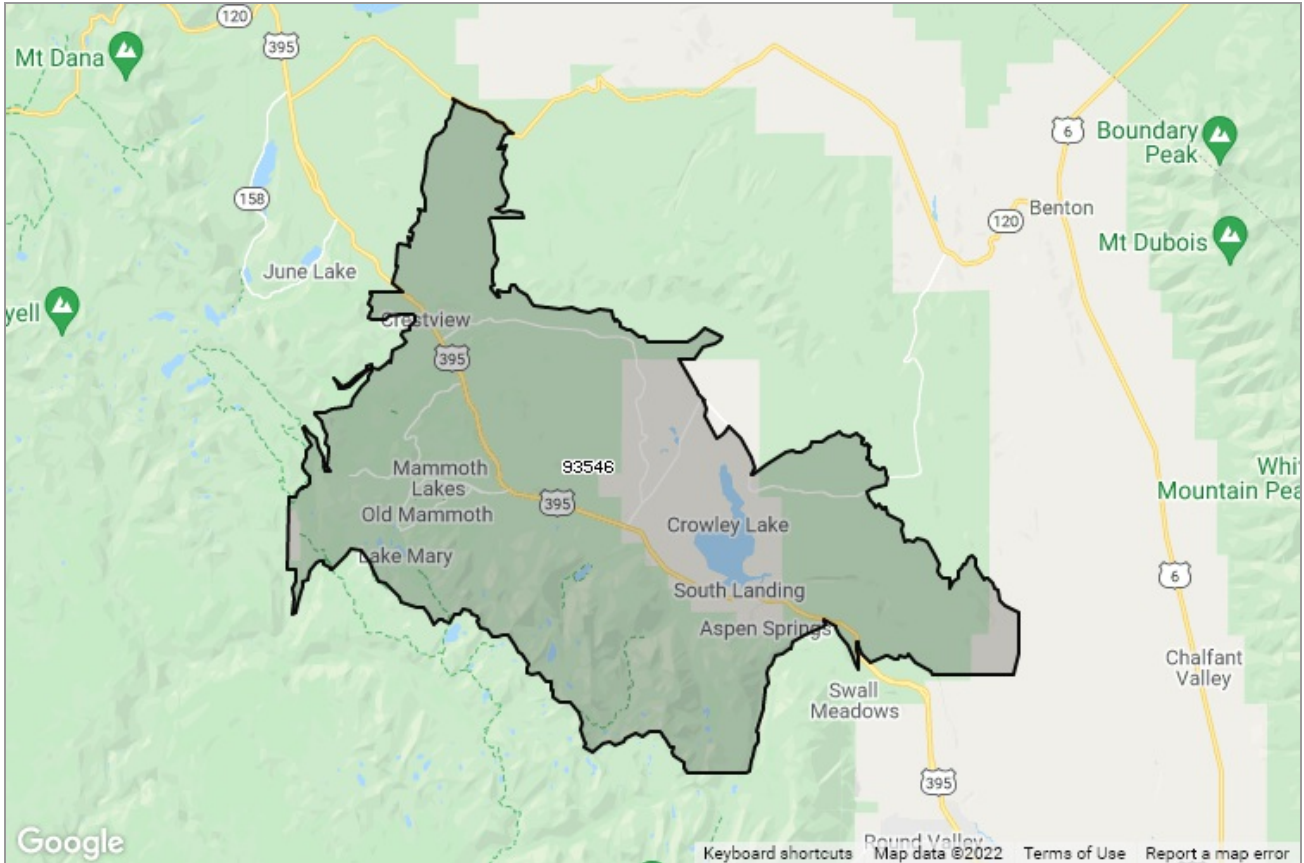


MARKET DATA REPORT

2021 Residential



Report Characteristics

Report Name:
2021 Residential

Report Date Range:
1/2021 – 12/2021

Filters Used:
Property Type, Location

Avg/Med: Both

Run Date: 01/19/2022

Scheduled: No

Presented by

**Mammoth Lakes Board of
REALTORS®**

(760) 934-4637

Other: <http://www.mlbor.com/>

P. O. Box 1007
126 Old Mammoth Rd #207
Mammoth Lakes, California

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

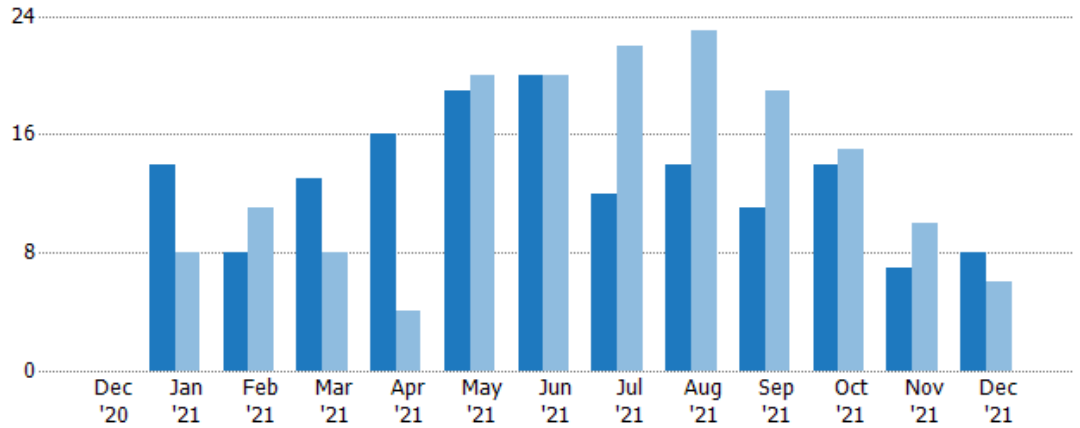
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	6	+33.3%	156	166	-6%
New Listing Volume	\$12,396,000	\$9,249,000	+34%	\$222,272,088	\$221,899,355	+0.2%
Active Listing Count	17	25	-32%	N/A	N/A	
Active Listing Volume	\$36,275,998	\$57,589,998	-37%	N/A	N/A	
Average Listing Price	\$2,133,882	\$2,303,600	-7.4%	\$1,939,579	\$1,549,388	+25.2%
Median Listing Price	\$1,599,000	\$1,690,000	-5.4%	\$1,265,064	\$1,174,884	+7.7%
Average Listing Price per Sq Ft	\$611	\$521	+17.2%	\$560	\$452	+23.8%
Median Listing Price per Sq Ft	\$631	\$449	+40.5%	\$540	\$418	+29.4%
Sales Activity Charts Metrics						
Pending Sales Count	13	13	+/-	N/A	N/A	
Pending Sales Volume	\$19,535,999	\$25,693,999	-24%	N/A	N/A	
Closed Sales Count	12	15	-20%	140	149	-6%
Closed Sales Volume	\$16,333,500	\$19,412,000	-15.9%	\$192,727,400	\$151,281,343	+27.4%
Average Sales Price	\$1,361,125	\$1,294,133	+5.2%	\$1,376,624	\$1,015,311	+35.6%
Median Sales Price	\$1,150,000	\$1,125,000	+2.2%	\$1,153,493	\$860,480	+34.1%
Average Sales Price per Sq Ft	\$568	\$472	+20.5%	\$529	\$421	+25.8%
Median Sales Price per Sq Ft	\$570	\$444	+28.3%	\$506	\$403	+25.5%
Distressed Charts Metrics						
Distressed Listing Count	-	-	-	N/A	N/A	

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



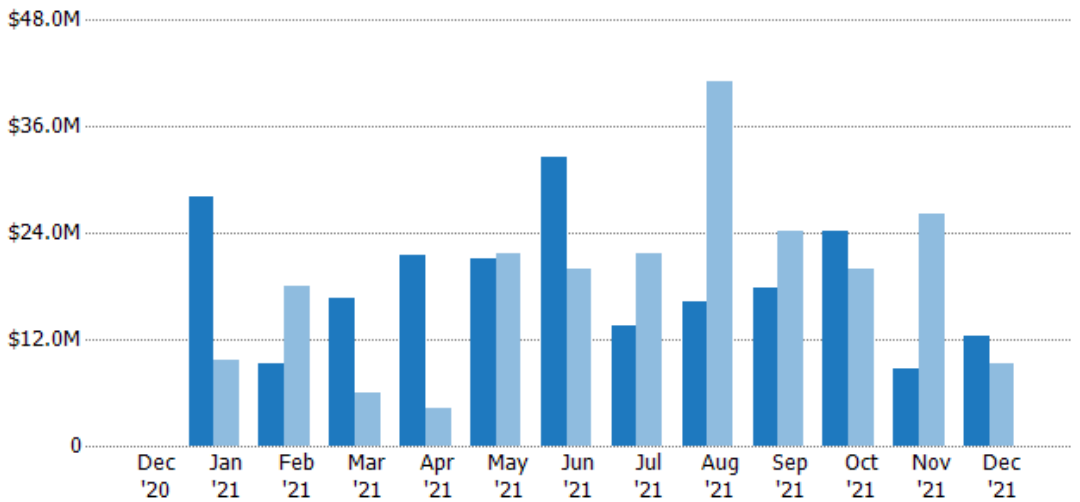
Current Year	-	14	8	13	16	19	20	12	14	11	14	7	8
Prior Year	-	8	11	8	4	20	20	22	23	19	15	10	6
Percent Change from Prior Year	-	75%	-27%	63%	300%	-5%	0%	-45%	-39%	-42%	-7%	-30%	33%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



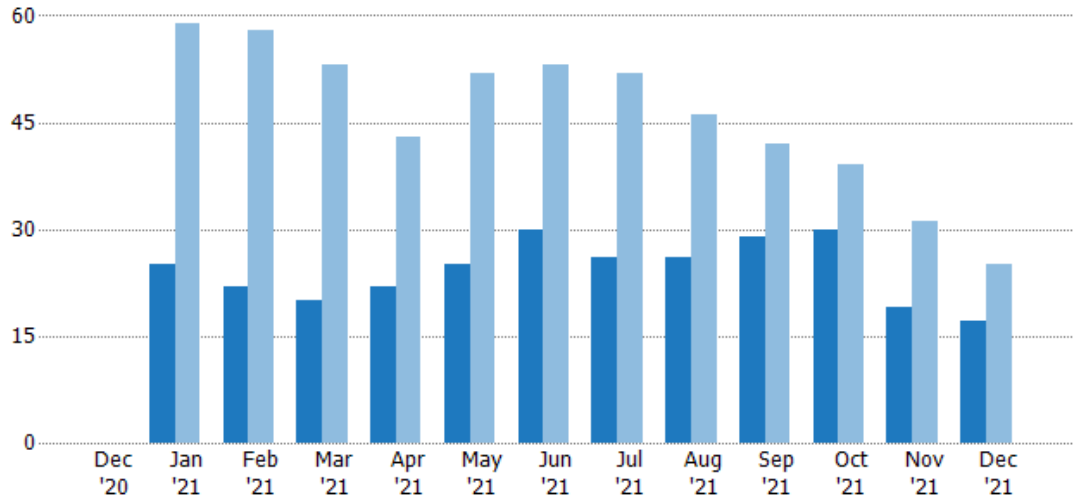
Current Year	-	\$28M	\$9.33M	\$16.7M	\$21.6M	\$21.2M	\$32.5M	\$13.6M	\$16.2M	\$17.8M	\$24.2M	\$8.63M	\$12.4M
Prior Year	-	\$9.76M	\$18M	\$5.89M	\$4.15M	\$21.7M	\$20M	\$21.7M	\$41.1M	\$24.3M	\$20M	\$26.1M	\$9.25M
Percent Change from Prior Year	-	187%	-48%	184%	420%	-2%	62%	-37%	-60%	-26%	21%	-67%	34%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



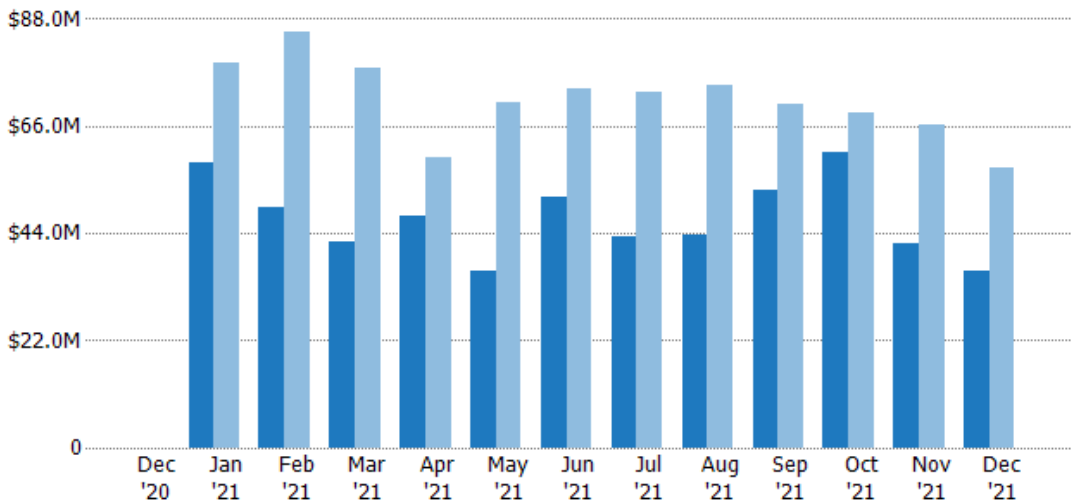
Current Year	-	25	22	20	22	25	30	26	26	29	30	19	17
Prior Year	-	59	58	53	43	52	53	52	46	42	39	31	25
Percent Change from Prior Year	-	-58%	-62%	-62%	-49%	-52%	-43%	-50%	-43%	-31%	-23%	-39%	-32%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



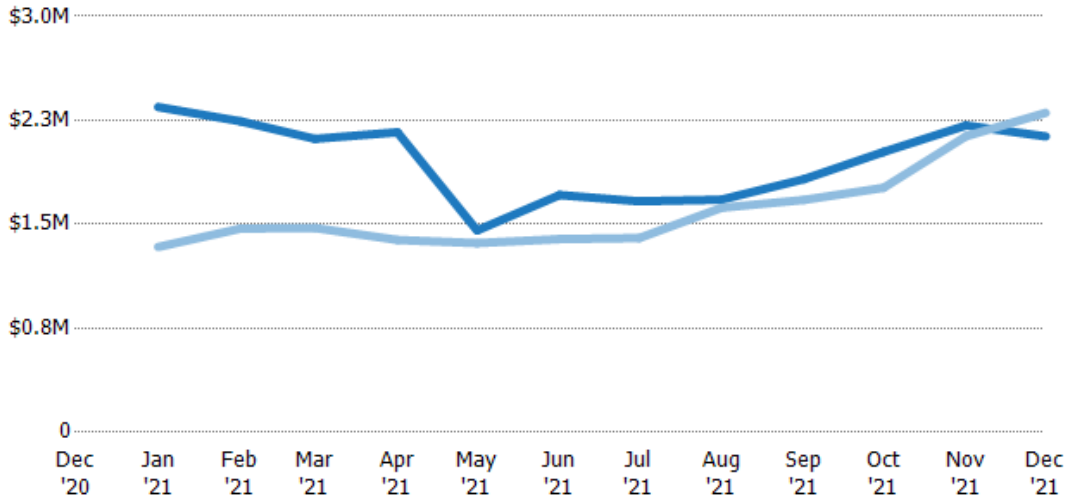
Current Year	-	\$58.6M	\$49.3M	\$42.3M	\$47.6M	\$36.4M	\$51.3M	\$43.3M	\$43.6M	\$52.9M	\$60.6M	\$42M	\$36.3M
Prior Year	-	\$78.9M	\$85.2M	\$78.1M	\$59.6M	\$71M	\$73.8M	\$72.8M	\$74.5M	\$70.4M	\$68.8M	\$66.2M	\$57.6M
Percent Change from Prior Year	-	-26%	-42%	-46%	-20%	-49%	-30%	-41%	-41%	-25%	-12%	-36%	-37%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



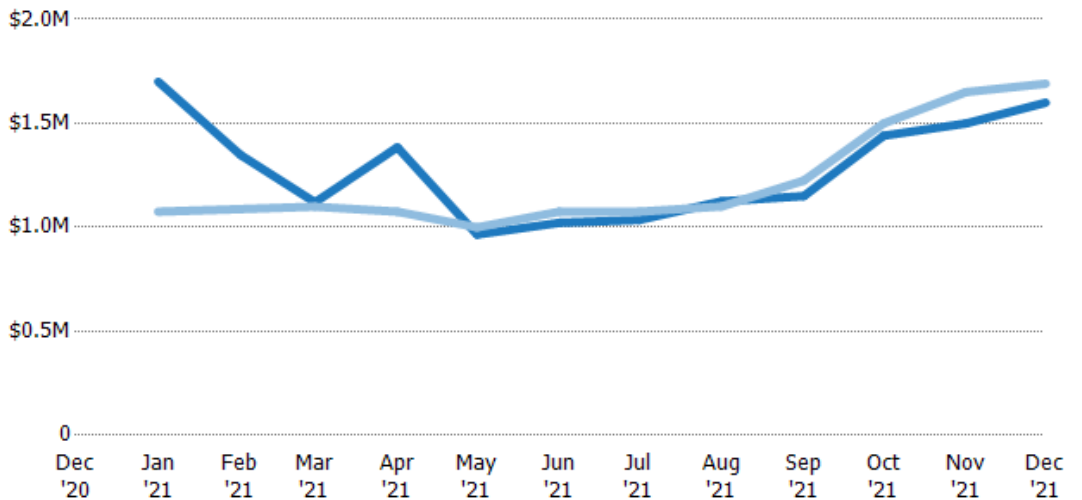
Current Year	-	\$2.35M	\$2.24M	\$2.12M	\$2.16M	\$1.46M	\$1.71M	\$1.67M	\$1.68M	\$1.83M	\$2.02M	\$2.21M	\$2.13M
Prior Year	-	\$1.34M	\$1.47M	\$1.47M	\$1.39M	\$1.36M	\$1.39M	\$1.4M	\$1.62M	\$1.68M	\$1.76M	\$2.13M	\$2.3M
Percent Change from Prior Year	-	75%	53%	44%	56%	7%	23%	19%	4%	9%	15%	4%	-7%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



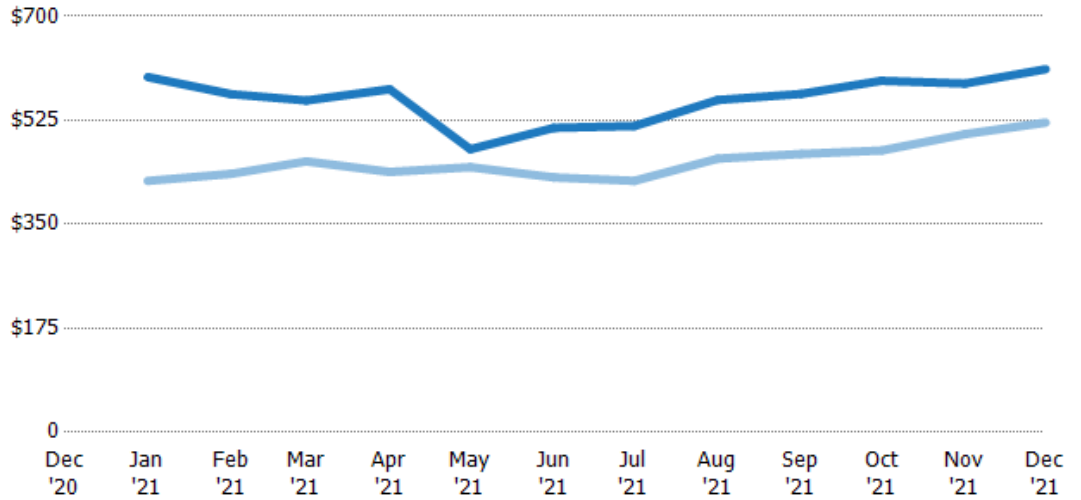
Current Year	-	\$1.7M	\$1.35M	\$1.12M	\$1.38M	\$965K	\$1.02M	\$1.03M	\$1.12M	\$1.15M	\$1.44M	\$1.5M	\$1.6M
Prior Year	-	\$1.08M	\$1.09M	\$1.1M	\$1.08M	\$999K	\$1.08M	\$1.08M	\$1.1M	\$1.22M	\$1.5M	\$1.65M	\$1.69M
Percent Change from Prior Year	-	58%	24%	2%	29%	-3%	-5%	-4%	2%	-6%	-4%	-9%	-5%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



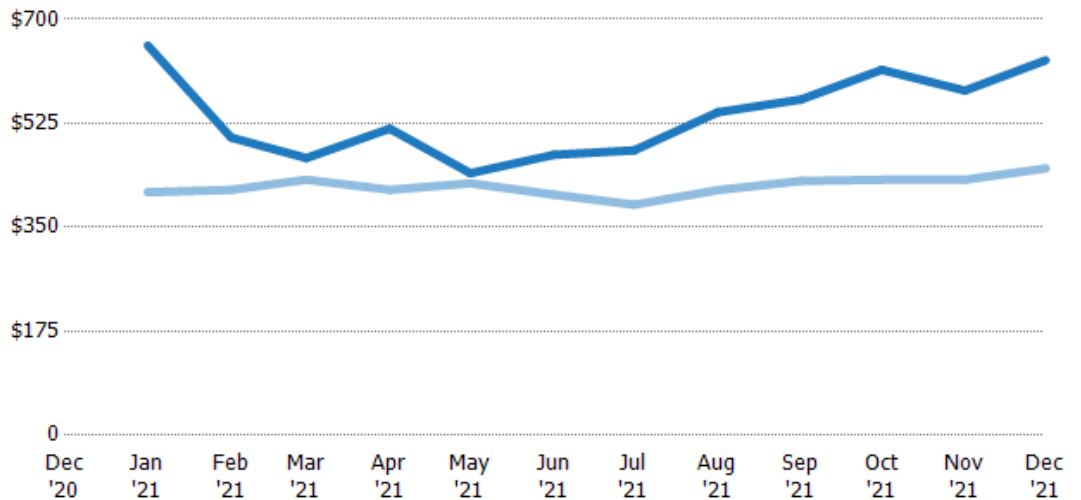
Current Year	-	\$598	\$569	\$558	\$577	\$476	\$512	\$515	\$559	\$569	\$592	\$587	\$611
Prior Year	-	\$423	\$435	\$456	\$438	\$446	\$429	\$423	\$461	\$468	\$474	\$502	\$521
Percent Change from Prior Year	-	41%	31%	22%	32%	7%	19%	22%	21%	22%	25%	17%	17%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



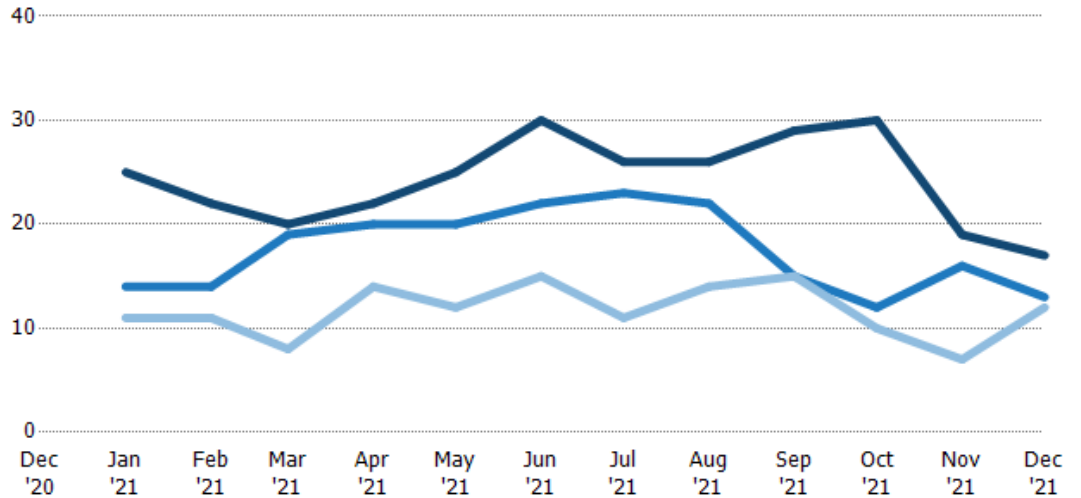
Current Year	-	\$656	\$501	\$467	\$516	\$441	\$472	\$480	\$544	\$565	\$615	\$580	\$631
Prior Year	-	\$409	\$413	\$430	\$413	\$424	\$405	\$388	\$413	\$428	\$430	\$430	\$449
Percent Change from Prior Year	-	60%	21%	8%	25%	4%	17%	24%	32%	32%	43%	35%	41%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



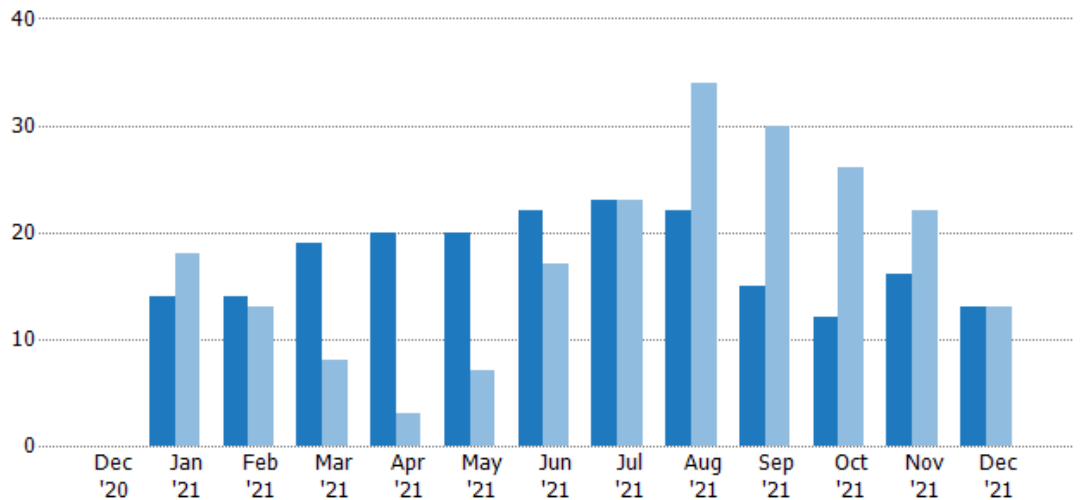
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	-	25	22	20	22	25	30	26	26	29	30	19	17
Pending	-	14	14	19	20	20	22	23	22	15	12	16	13
Sold	-	11	11	8	14	12	15	11	14	15	10	7	12

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



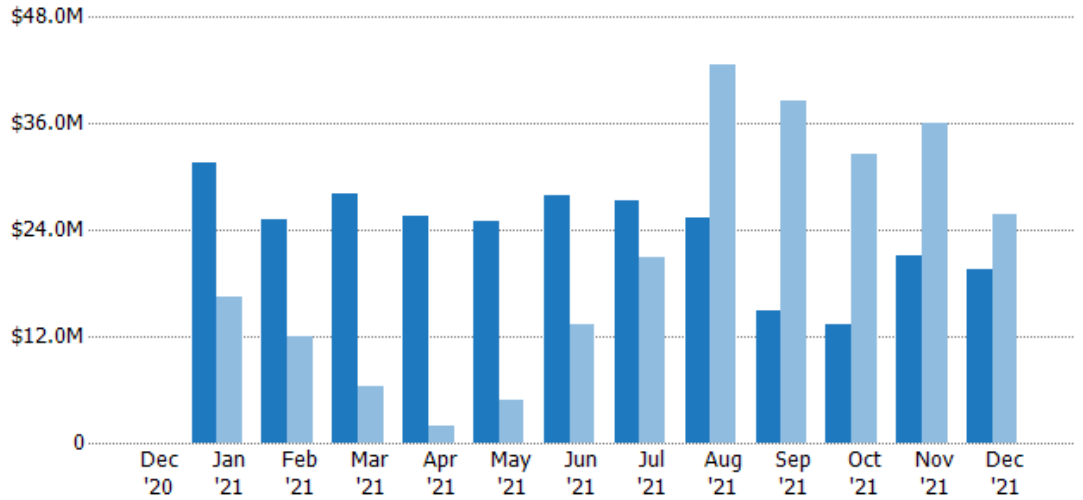
Current Year	-	14	14	19	20	20	22	23	22	15	12	16	13
Prior Year	-	18	13	8	3	7	17	23	34	30	26	22	13
Percent Change from Prior Year	-	-22%	8%	138%	567%	186%	29%	0%	-35%	-50%	-54%	-27%	0%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



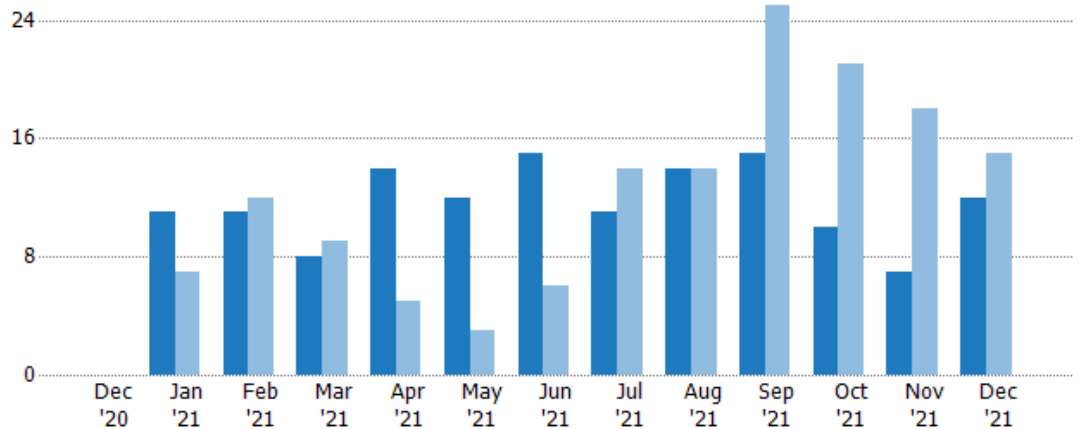
Current Year	-	\$31.6M	\$25.2M	\$28.1M	\$25.7M	\$24.9M	\$27.9M	\$27.3M	\$25.4M	\$14.9M	\$13.3M	\$21.2M	\$19.5M
Prior Year	-	\$16.4M	\$12.1M	\$6.38M	\$1.94M	\$4.85M	\$13.4M	\$20.9M	\$42.7M	\$38.5M	\$32.5M	\$36M	\$25.7M
Percent Change from Prior Year	-	92%	109%	340%	1,221%	413%	107%	30%	-40%	-61%	-59%	-41%	-24%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



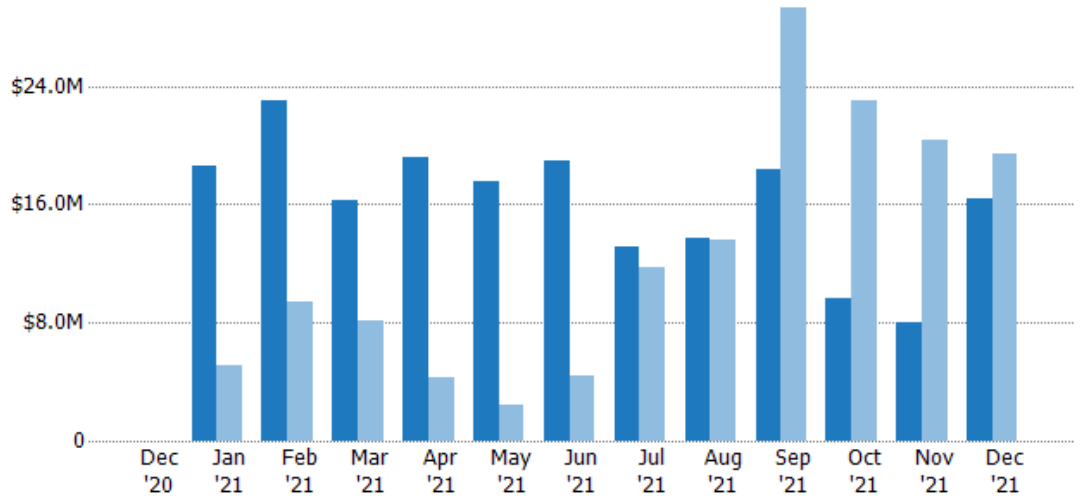
Current Year	-	11	11	8	14	12	15	11	14	15	10	7	12
Prior Year	-	7	12	9	5	3	6	14	14	25	21	18	15
Percent Change from Prior Year	-	57%	-8%	-11%	180%	300%	150%	-21%	0%	-40%	-52%	-61%	-20%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



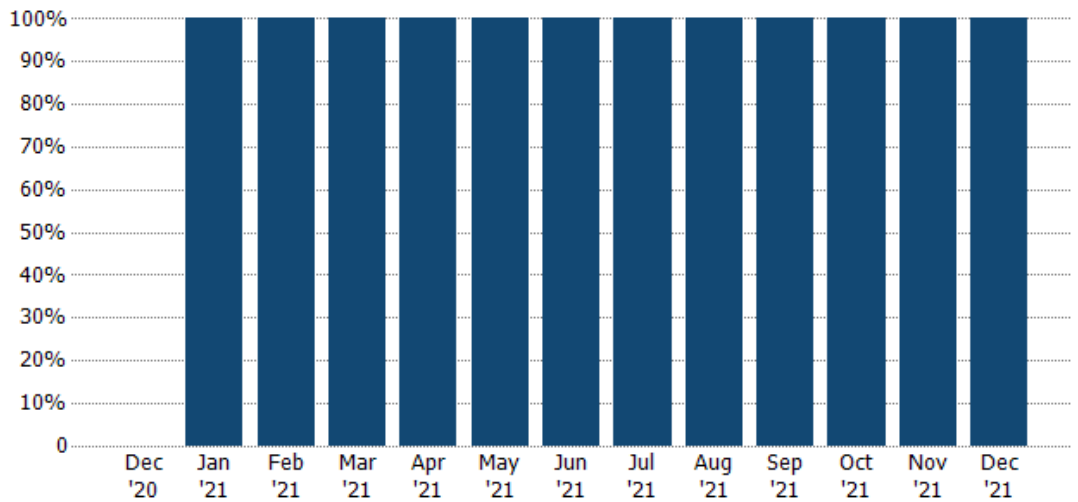
Current Year	-	\$18.6M	\$23.1M	\$16.2M	\$19.2M	\$17.5M	\$18.9M	\$13.2M	\$13.7M	\$18.3M	\$9.61M	\$8.03M	\$16.3M
Prior Year	-	\$5.12M	\$9.41M	\$8.17M	\$4.34M	\$2.45M	\$4.38M	\$11.8M	\$13.6M	\$29.3M	\$23M	\$20.4M	\$19.4M
Percent Change from Prior Year	-	264%	145%	99%	342%	614%	332%	12%	1%	-37%	-58%	-61%	-16%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



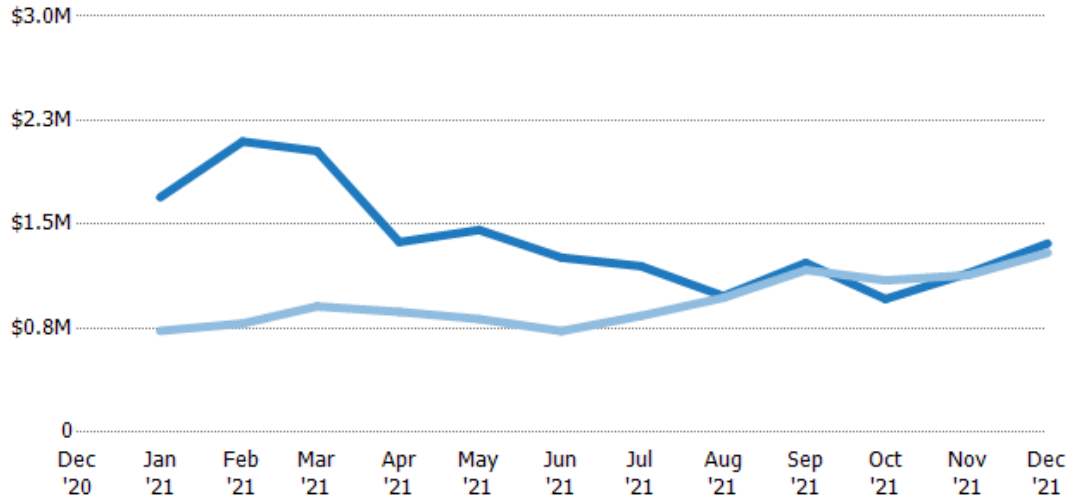
Single Family Residence	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



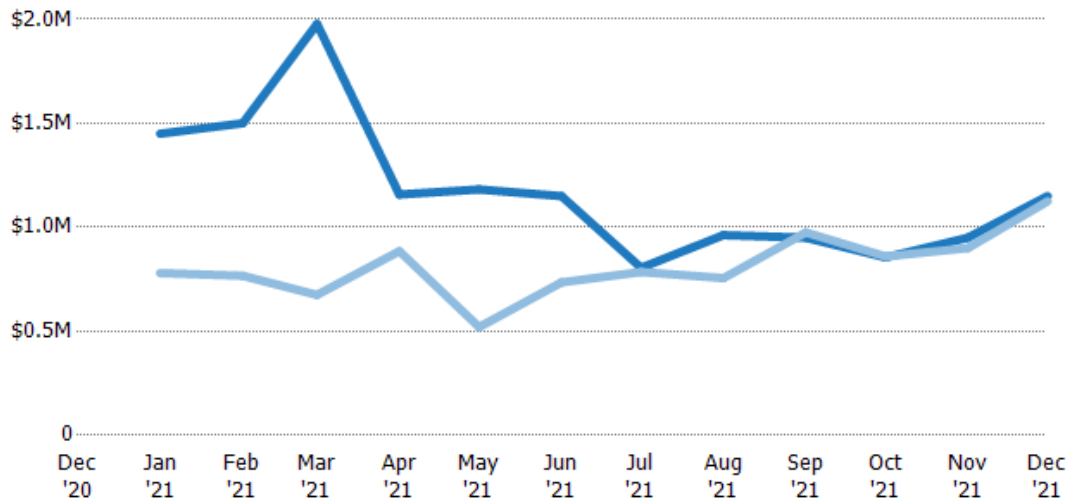
Current Year	-	\$1.69M	\$2.1M	\$2.03M	\$1.37M	\$1.46M	\$1.26M	\$1.2M	\$982K	\$1.22M	\$961K	\$1.15M	\$1.36M
Prior Year	-	\$731K	\$784K	\$908K	\$868K	\$817K	\$730K	\$840K	\$971K	\$1.17M	\$1.1M	\$1.13M	\$1.29M
Percent Change from Prior Year	-	132%	167%	123%	58%	79%	73%	43%	1%	4%	-12%	1%	5%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



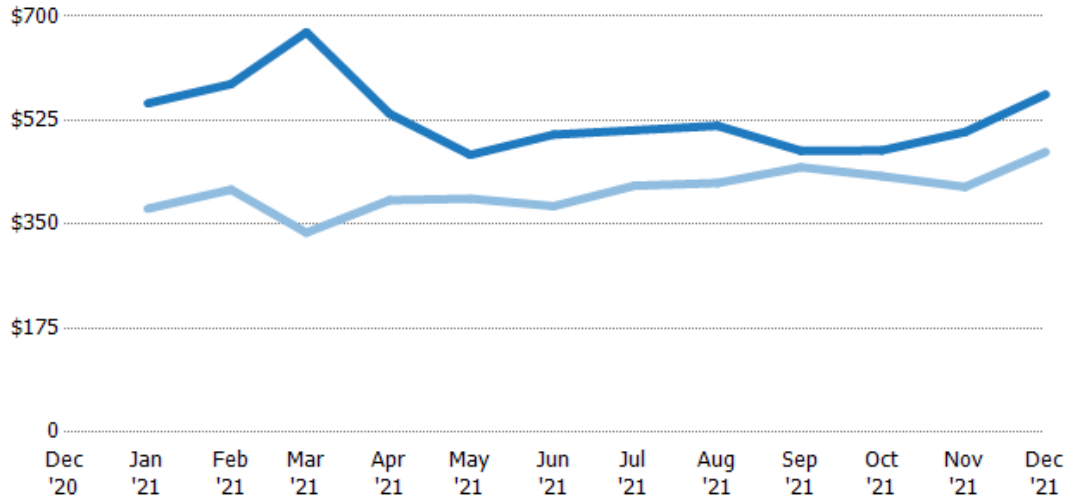
Current Year	-	\$1.45M	\$1.5M	\$1.98M	\$1.16M	\$1.18M	\$1.15M	\$805K	\$963K	\$950K	\$855K	\$950K	\$1.15M
Prior Year	-	\$780K	\$767K	\$675K	\$885K	\$520K	\$735K	\$785K	\$756K	\$975K	\$860K	\$900K	\$1.13M
Percent Change from Prior Year	-	86%	96%	193%	31%	127%	56%	3%	27%	-3%	-1%	6%	2%

Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



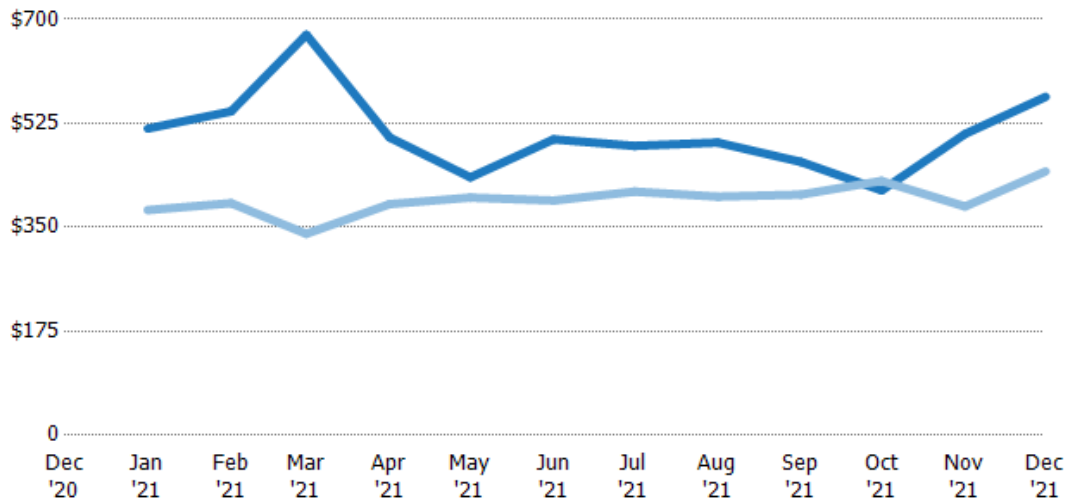
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	\$554	\$586	\$673	\$536	\$467	\$501	\$508	\$516	\$474	\$474	\$505	\$568
Prior Year	-	\$376	\$408	\$336	\$391	\$393	\$381	\$415	\$419	\$446	\$431	\$413	\$472
Percent Change from Prior Year	-	47%	44%	100%	37%	19%	32%	23%	23%	6%	10%	22%	21%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



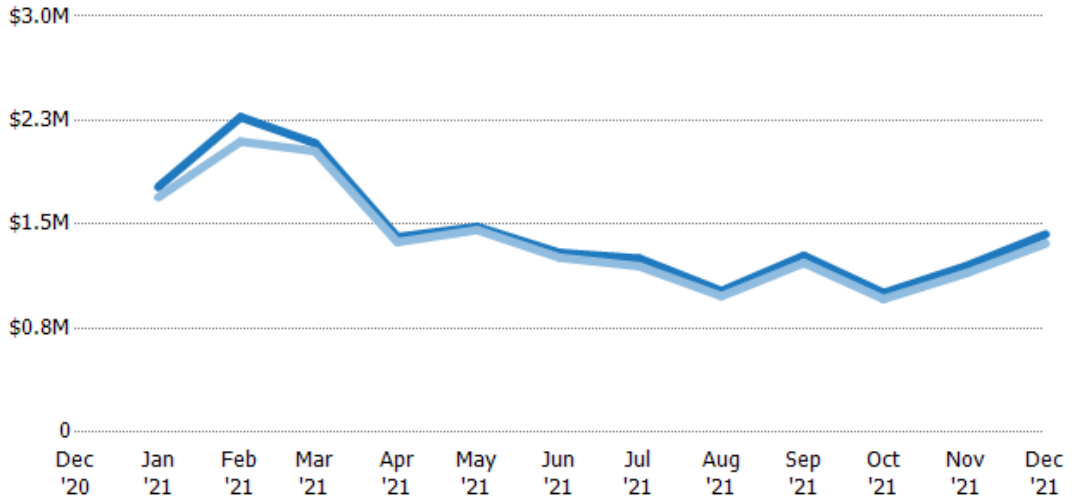
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	\$516	\$545	\$674	\$501	\$434	\$498	\$487	\$493	\$460	\$412	\$507	\$570
Prior Year	-	\$379	\$391	\$339	\$389	\$400	\$395	\$410	\$402	\$405	\$428	\$385	\$444
Percent Change from Prior Year	-	36%	40%	99%	29%	9%	26%	19%	23%	14%	-4%	32%	28%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



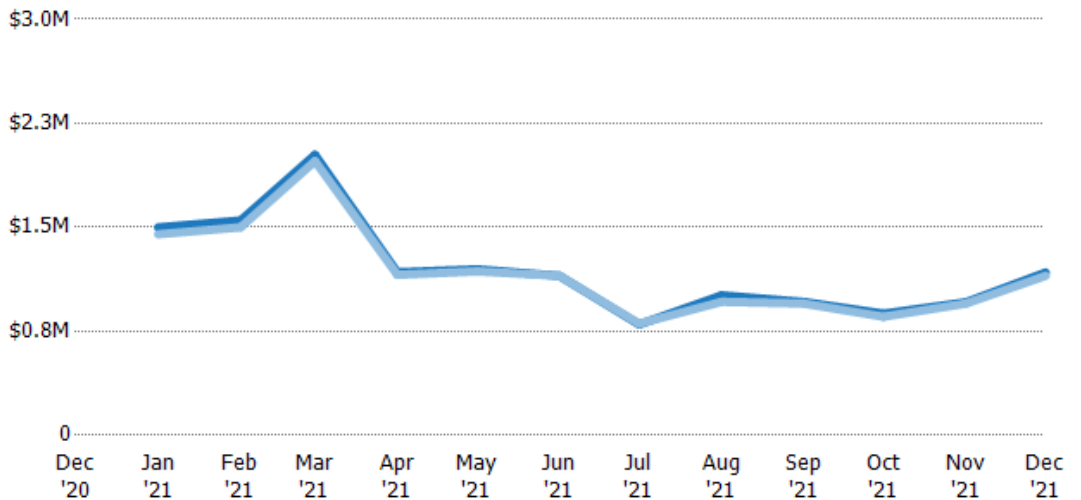
Avg List Price	-	\$1.77M	\$2.27M	\$2.08M	\$1.41M	\$1.48M	\$1.29M	\$1.25M	\$1.02M	\$1.27M	\$1M	\$1.2M	\$1.43M
Avg Sales Price	-	\$1.69M	\$2.1M	\$2.03M	\$1.37M	\$1.46M	\$1.26M	\$1.2M	\$982K	\$1.22M	\$961K	\$1.15M	\$1.36M
Avg Sales Price as a % of Avg List Price	-	96%	92%	97%	97%	98%	97%	96%	96%	96%	96%	96%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type: Single Family



Median List Price	-	\$1.5M	\$1.55M	\$2.02M	\$1.18M	\$1.2M	\$1.15M	\$799K	\$1.01M	\$962K	\$877K	\$959K	\$1.17M
Median Sales Price	-	\$1.45M	\$1.5M	\$1.98M	\$1.16M	\$1.18M	\$1.15M	\$805K	\$963K	\$950K	\$855K	\$950K	\$1.15M
Med Sales Price as a % of Med List Price	-	97%	97%	98%	99%	99%	100%	101%	95%	99%	97%	99%	98%