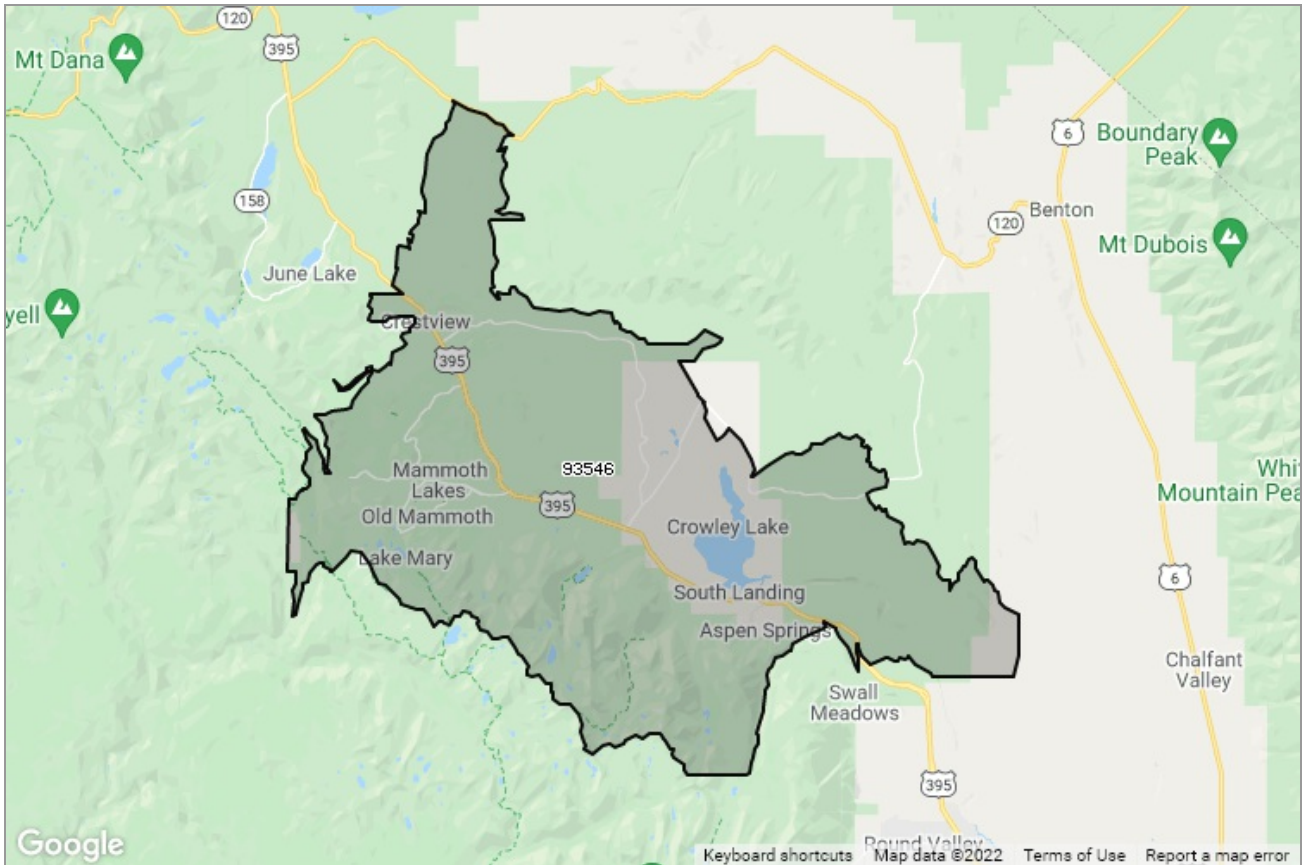


MARKET DATA REPORT

2021 Condominium



Report Characteristics

Report Name:
2021 Condominium

Report Date Range:
1/2021 – 12/2021

Filters Used:
Property Type, Location

Avg/Med: Both

Run Date: 01/19/2022

Scheduled: No

Presented by

**Mammoth Lakes Board of
REALTORS®**

(760) 934-4637

Other: <http://www.mlbor.com/>

P. O. Box 1007
126 Old Mammoth Rd #207
Mammoth Lakes, California

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

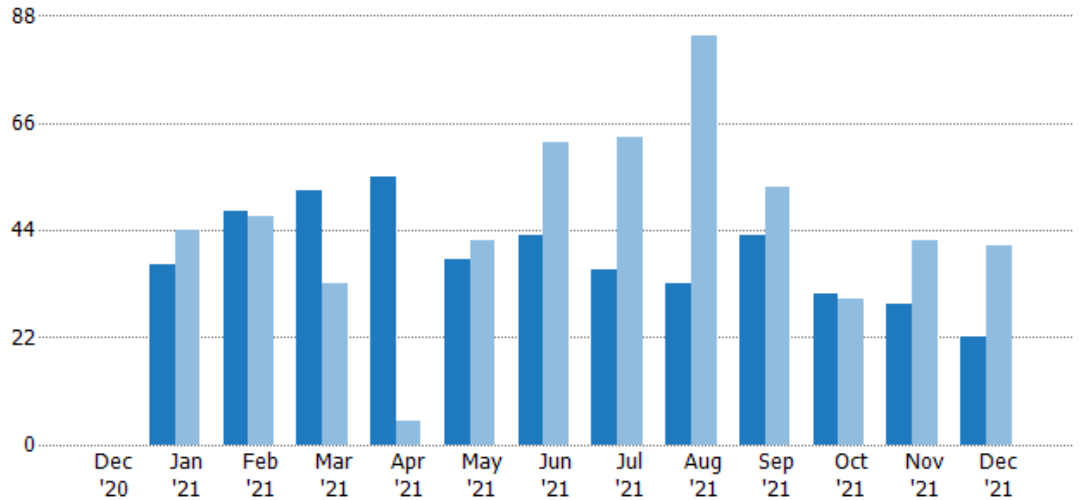
Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	22	41	-46.3%	467	546	-14.5%
New Listing Volume	\$16,157,100	\$24,969,700	-35.3%	\$320,879,068	\$316,088,785	+1.5%
Active Listing Count	18	52	-65.4%	N/A	N/A	
Active Listing Volume	\$8,961,500	\$34,151,500	-73.8%	N/A	N/A	
Average Listing Price	\$497,861	\$656,760	-24.2%	\$630,023	\$573,204	+9.9%
Median Listing Price	\$455,000	\$587,000	-22.5%	\$548,253	\$459,844	+19.2%
Average Listing Price per Sq Ft	\$439	\$535	-18%	\$572	\$457	+25%
Median Listing Price per Sq Ft	\$518	\$517	+0.3%	\$597	\$449	+33%
Sales Activity Charts Metrics						
Pending Sales Count	56	61	-8.2%	N/A	N/A	
Pending Sales Volume	\$55,417,124	\$41,360,800	+34%	N/A	N/A	
Closed Sales Count	29	51	-43.1%	474	448	+5.8%
Closed Sales Volume	\$23,183,050	\$26,200,500	-11.5%	\$315,239,823	\$244,041,215	+29.2%
Average Sales Price	\$799,416	\$513,735	+55.6%	\$665,063	\$544,735	+22.1%
Median Sales Price	\$779,000	\$440,000	+77%	\$604,820	\$469,387	+28.9%
Average Sales Price per Sq Ft	\$589	\$465	+26.6%	\$554	\$442	+25.5%
Median Sales Price per Sq Ft	\$596	\$433	+37.6%	\$549	\$417	+31.5%
Distressed Charts Metrics						
Distressed Listing Count	-	-	-	N/A	N/A	

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



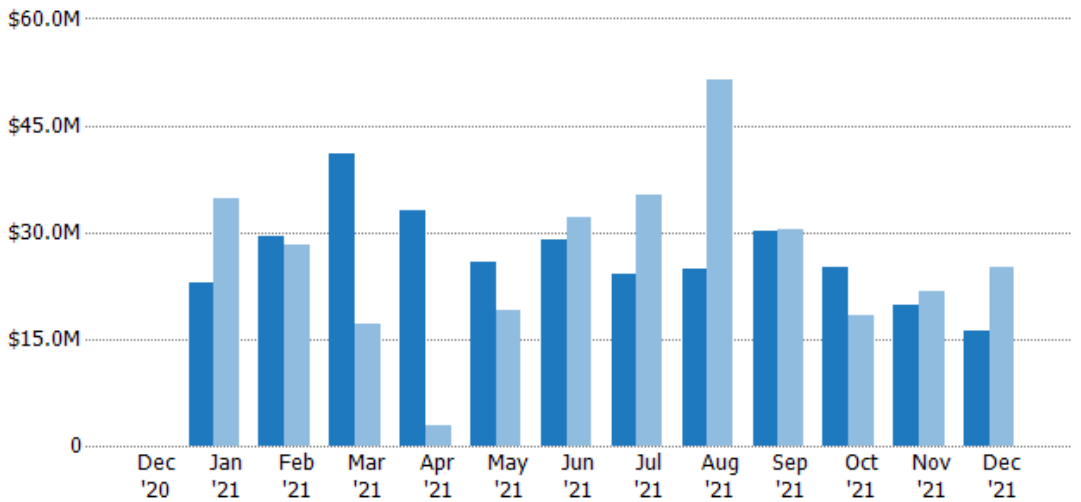
Current Year	-	37	48	52	55	38	43	36	33	43	31	29	22
Prior Year	-	44	47	33	5	42	62	63	84	53	30	42	41
Percent Change from Prior Year	-	-16%	2%	58%	1,000%	-10%	-31%	-43%	-61%	-19%	3%	-31%	-46%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



Current Year	-	\$22.8M	\$29.4M	\$41M	\$33M	\$25.8M	\$29M	\$24.1M	\$24.8M	\$30.1M	\$25M	\$19.7M	\$16.2M
Prior Year	-	\$34.8M	\$28.1M	\$17.2M	\$2.88M	\$19M	\$32M	\$35.1M	\$51.4M	\$30.4M	\$18.3M	\$21.8M	\$25M
Percent Change from Prior Year	-	-34%	5%	139%	1,047%	36%	-10%	-31%	-52%	-1%	36%	-9%	-35%

Active Listings

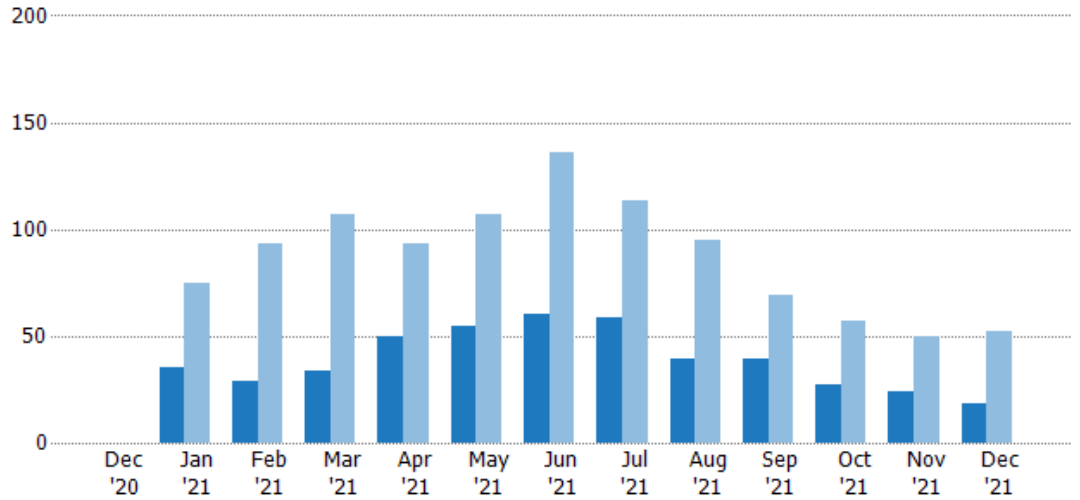
The number of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt.



Current Year	-	35	29	34	50	55	60	59	39	39	27	24	18
Prior Year	-	75	93	107	93	107	136	113	95	69	57	50	52
Percent Change from Prior Year	-	-53%	-69%	-68%	-46%	-49%	-56%	-48%	-59%	-43%	-53%	-52%	-65%

Active Listing Volume

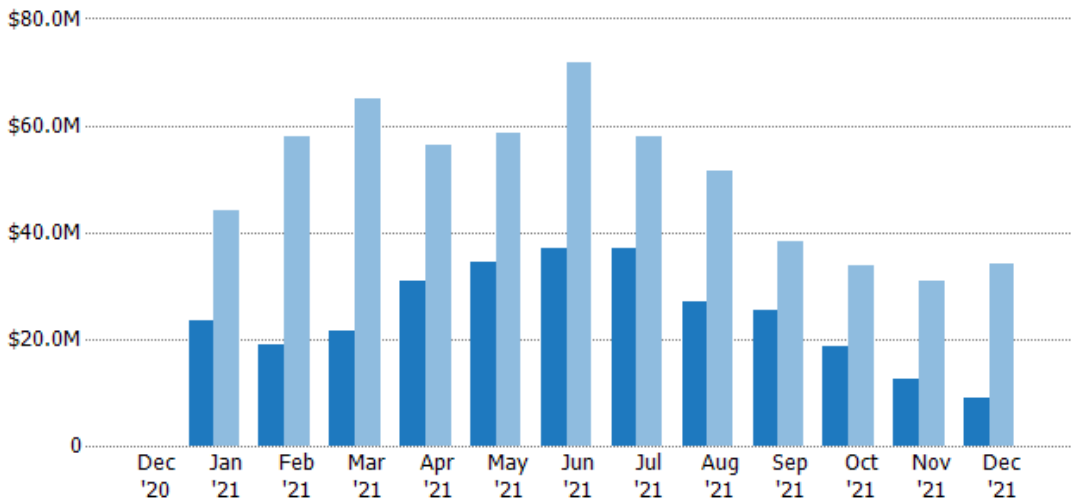
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:

Condo/Townhouse/Apt.



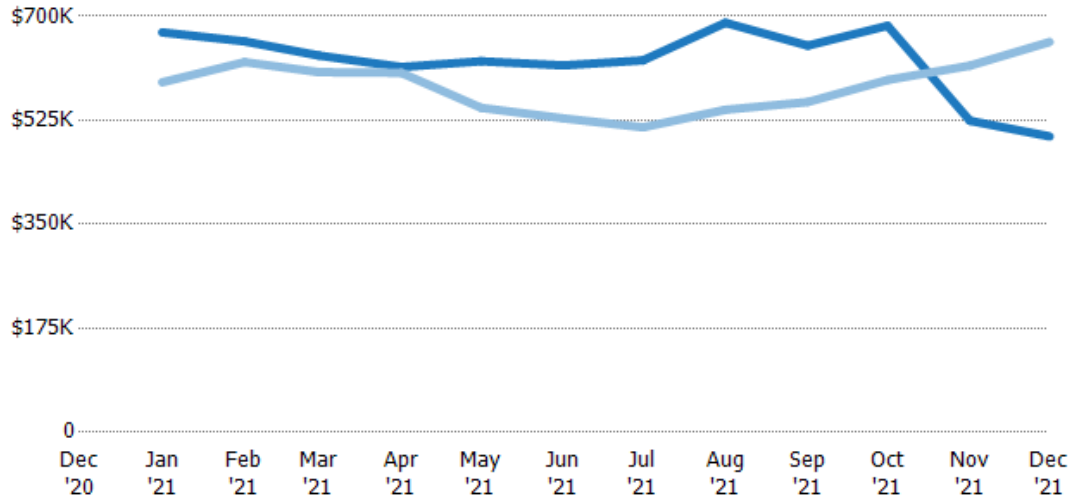
Current Year	-	\$23.5M	\$19.1M	\$21.6M	\$30.7M	\$34.3M	\$37M	\$36.9M	\$26.9M	\$25.4M	\$18.5M	\$12.6M	\$8.96M
Prior Year	-	\$44.2M	\$57.9M	\$64.8M	\$56.2M	\$58.4M	\$71.8M	\$58M	\$51.6M	\$38.3M	\$33.8M	\$30.8M	\$34.2M
Percent Change from Prior Year	-	-47%	-67%	-67%	-45%	-41%	-48%	-36%	-48%	-34%	-45%	-59%	-74%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
 Property Type:
 Condo/Townhouse/Apt.



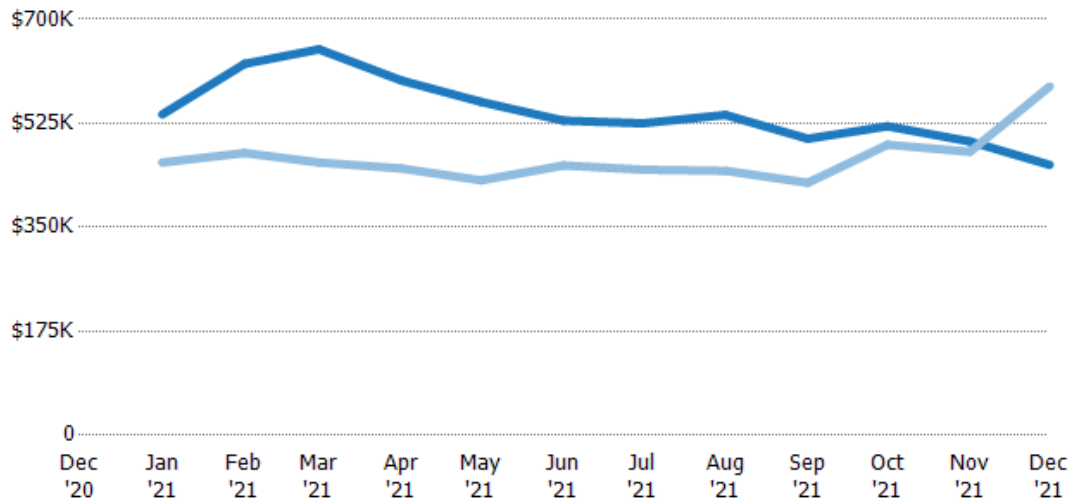
Current Year	-	\$673K	\$658K	\$634K	\$615K	\$624K	\$617K	\$626K	\$689K	\$651K	\$684K	\$524K	\$498K
Prior Year	-	\$589K	\$623K	\$606K	\$605K	\$546K	\$528K	\$513K	\$543K	\$556K	\$593K	\$617K	\$657K
Percent Change from Prior Year	-	14%	6%	5%	2%	14%	17%	22%	27%	17%	15%	-15%	-24%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
 Property Type:
 Condo/Townhouse/Apt.



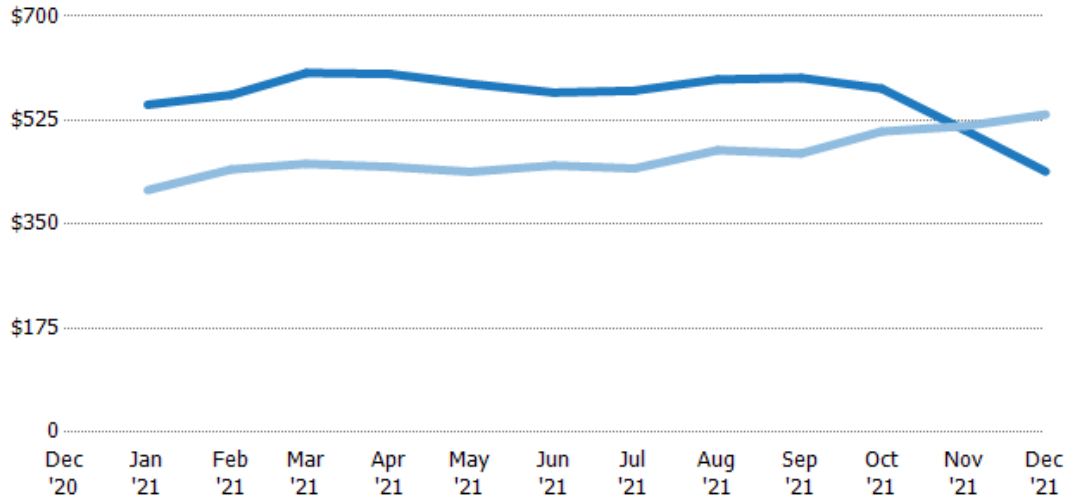
Current Year	-	\$540K	\$625K	\$650K	\$597K	\$561K	\$530K	\$525K	\$539K	\$499K	\$520K	\$494K	\$455K
Prior Year	-	\$459K	\$475K	\$459K	\$449K	\$429K	\$454K	\$447K	\$445K	\$425K	\$489K	\$477K	\$587K
Percent Change from Prior Year	-	18%	32%	42%	33%	31%	17%	17%	21%	17%	6%	4%	-22%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
 Property Type:
 Condo/Townhouse/Apt.



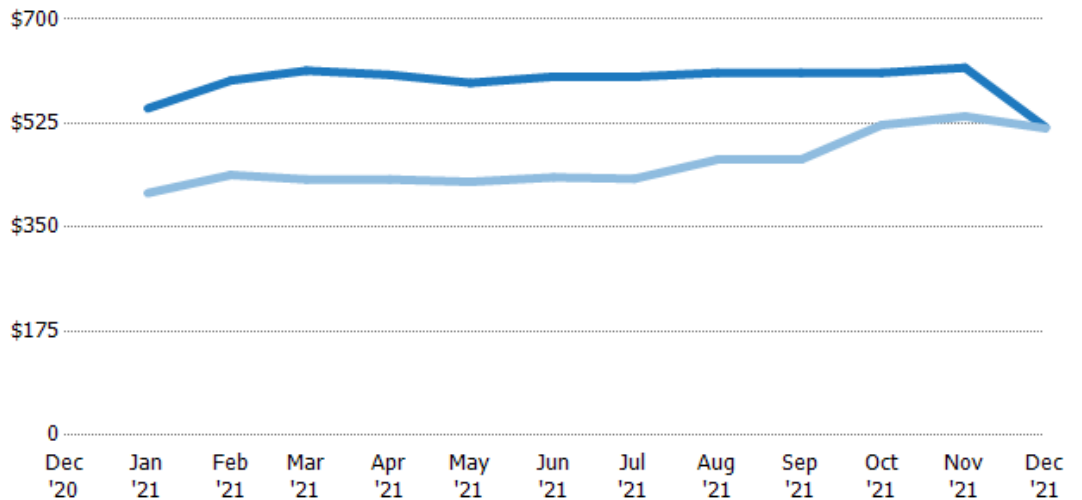
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	\$551	\$568	\$605	\$603	\$586	\$572	\$575	\$594	\$596	\$578	\$508	\$439
Prior Year	-	\$407	\$442	\$452	\$447	\$438	\$449	\$444	\$475	\$469	\$506	\$515	\$535
Percent Change from Prior Year	-	35%	28%	34%	35%	34%	27%	29%	25%	27%	14%	-1%	-18%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
 Property Type:
 Condo/Townhouse/Apt.



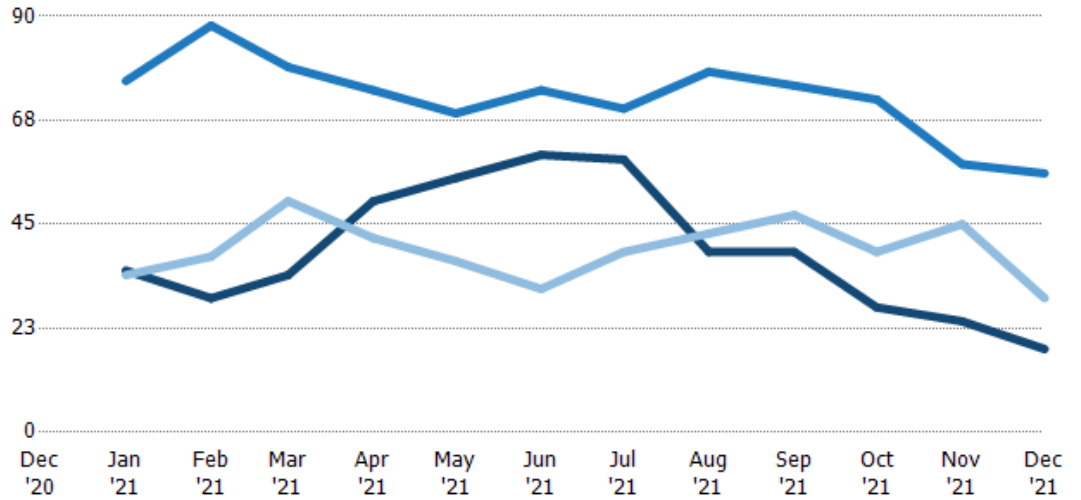
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	\$550	\$597	\$614	\$607	\$593	\$604	\$603	\$610	\$610	\$610	\$619	\$518
Prior Year	-	\$408	\$438	\$431	\$431	\$427	\$434	\$432	\$464	\$464	\$522	\$537	\$517
Percent Change from Prior Year	-	35%	36%	43%	41%	39%	39%	40%	31%	31%	17%	15%	0%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
 Property Type:
 Condo/Townhouse/Apt.



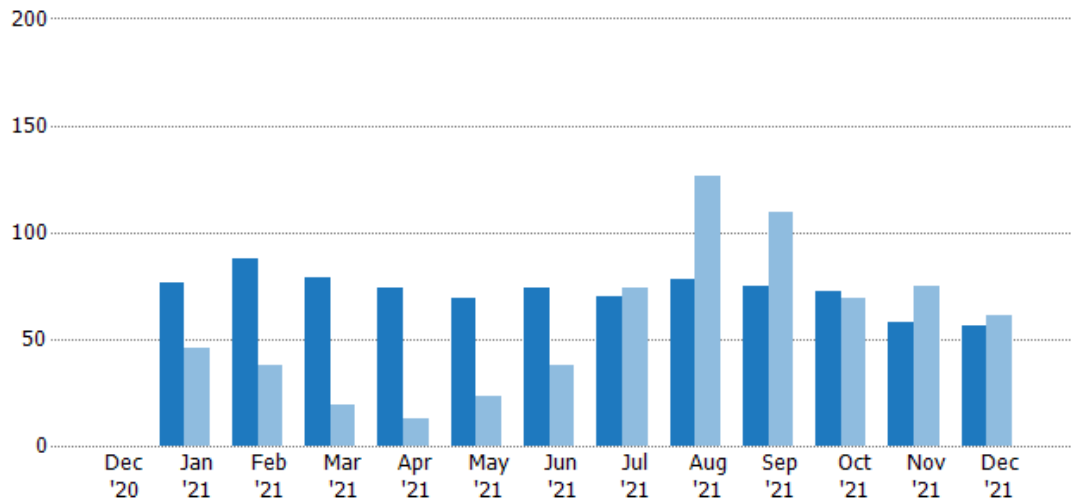
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Active	-	35	29	34	50	55	60	59	39	39	27	24	18
Pending	-	76	88	79	74	69	74	70	78	75	72	58	56
Sold	-	34	38	50	42	37	31	39	43	47	39	45	29

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
 Property Type:
 Condo/Townhouse/Apt.



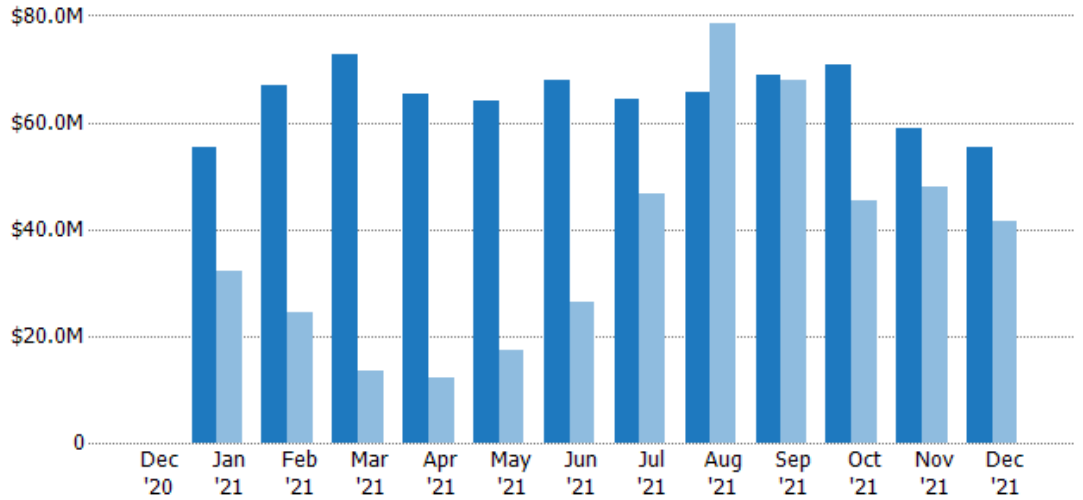
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	76	88	79	74	69	74	70	78	75	72	58	56
Prior Year	-	46	38	19	13	23	38	74	126	109	69	75	61
Percent Change from Prior Year	-	65%	132%	316%	469%	200%	95%	-5%	-38%	-31%	4%	-23%	-8%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



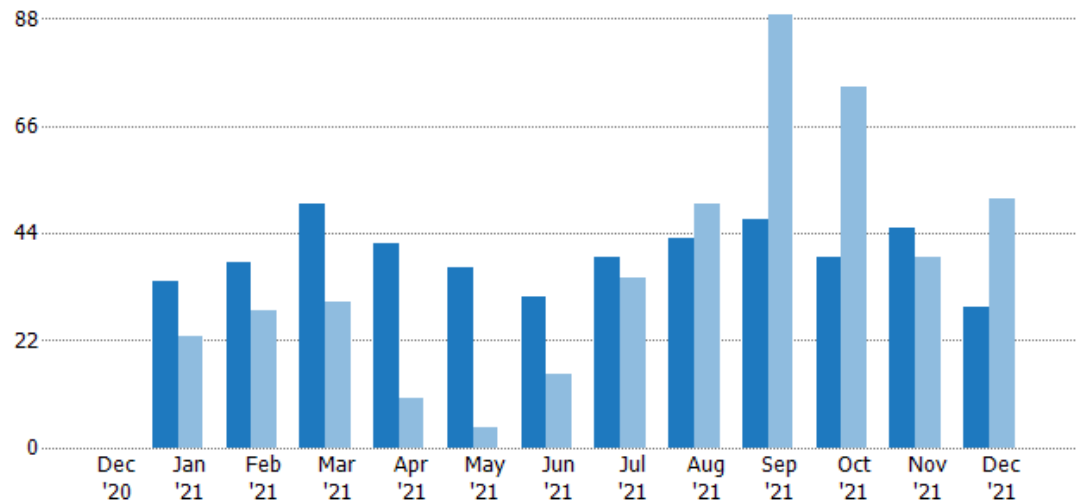
Current Year	-	\$55.4M	\$67.1M	\$72.9M	\$65.3M	\$64M	\$67.9M	\$64.4M	\$65.8M	\$68.9M	\$70.7M	\$58.7M	\$55.4M
Prior Year	-	\$32M	\$24.4M	\$13.6M	\$12M	\$17.4M	\$26.3M	\$46.8M	\$78.6M	\$67.8M	\$45.3M	\$47.8M	\$41.4M
Percent Change from Prior Year	-	73%	174%	435%	442%	268%	158%	38%	-16%	2%	56%	23%	34%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



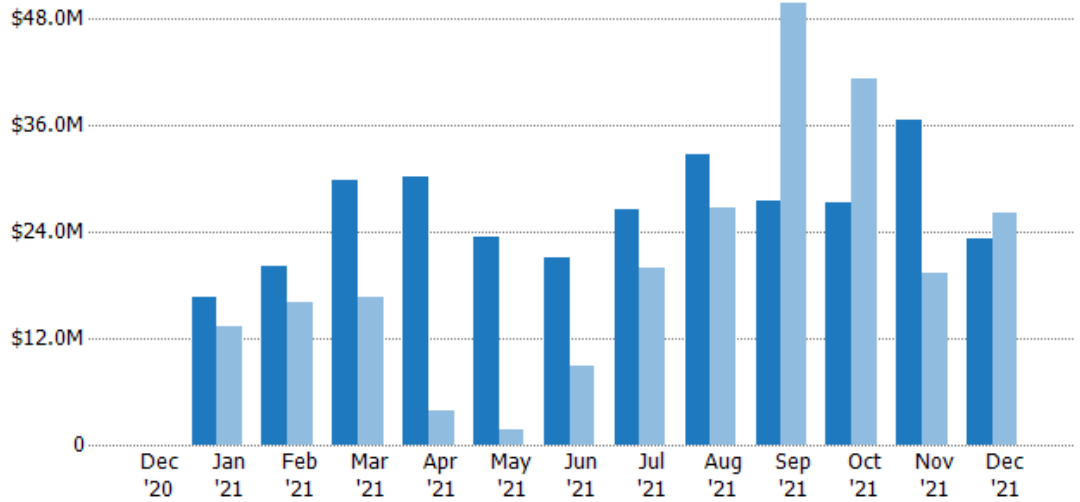
Current Year	-	34	38	50	42	37	31	39	43	47	39	45	29
Prior Year	-	23	28	30	10	4	15	35	50	89	74	39	51
Percent Change from Prior Year	-	48%	36%	67%	320%	825%	107%	11%	-14%	-47%	-47%	15%	-43%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



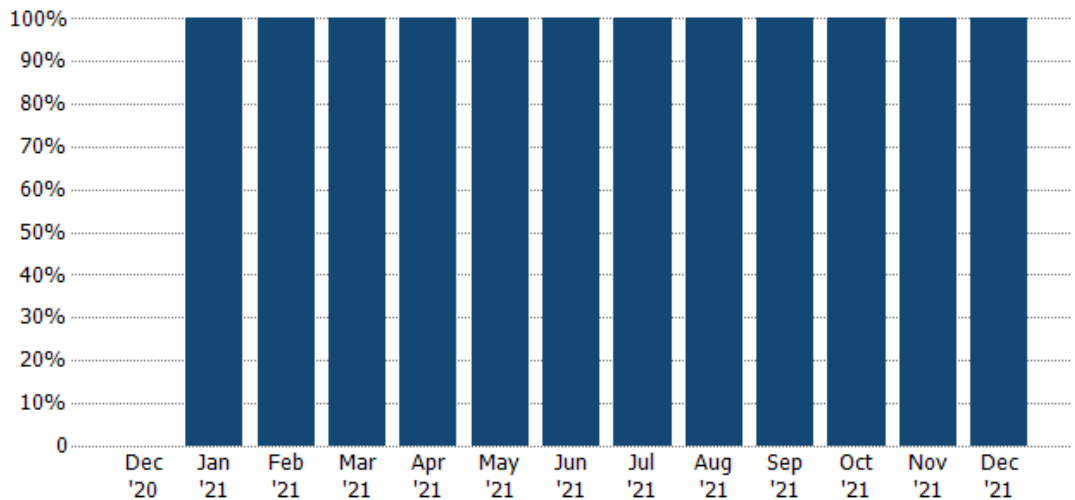
Current Year	-	\$16.6M	\$20.2M	\$29.9M	\$30.1M	\$23.4M	\$21.1M	\$26.6M	\$32.8M	\$27.6M	\$27.3M	\$36.6M	\$23.2M
Prior Year	-	\$13.4M	\$16.1M	\$16.6M	\$3.89M	\$1.77M	\$8.84M	\$19.8M	\$26.8M	\$49.9M	\$41.4M	\$19.4M	\$26.2M
Percent Change from Prior Year	-	24%	25%	81%	674%	1,224%	139%	34%	22%	-45%	-34%	88%	-12%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



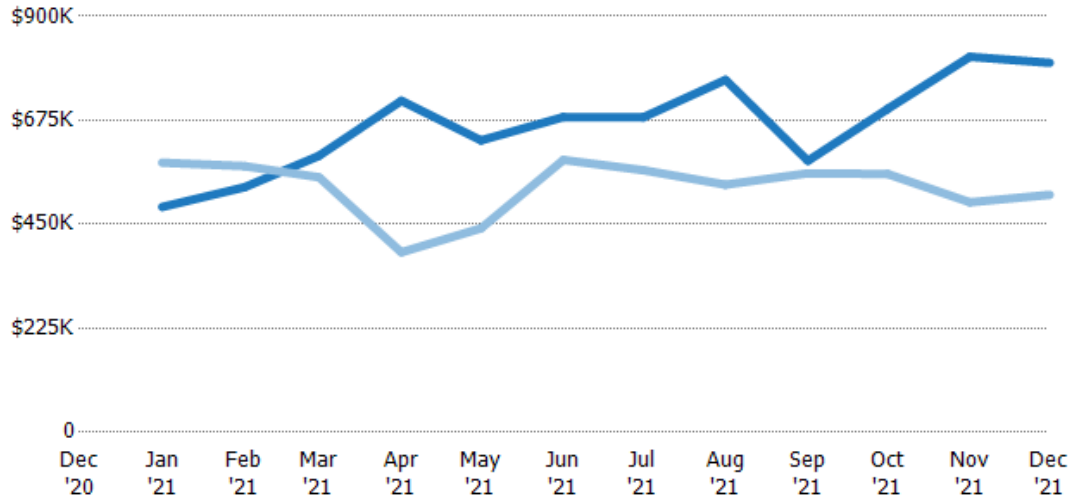
Condo/Townhouse	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



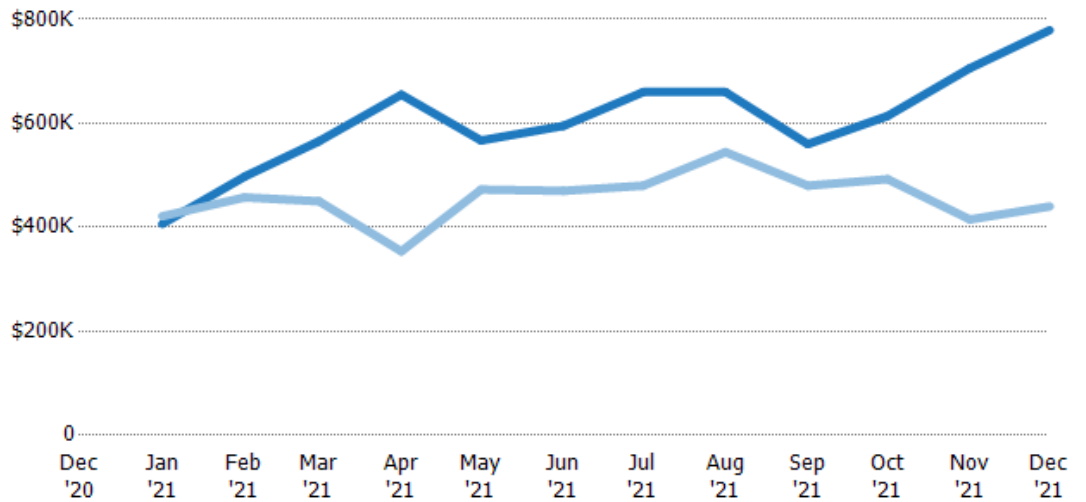
Current Year	-	\$487K	\$530K	\$598K	\$717K	\$632K	\$682K	\$681K	\$762K	\$587K	\$700K	\$812K	\$799K
Prior Year	-	\$583K	\$576K	\$552K	\$389K	\$441K	\$589K	\$567K	\$536K	\$560K	\$559K	\$498K	\$514K
Percent Change from Prior Year	-	-16%	-8%	8%	84%	43%	16%	20%	42%	5%	25%	63%	56%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



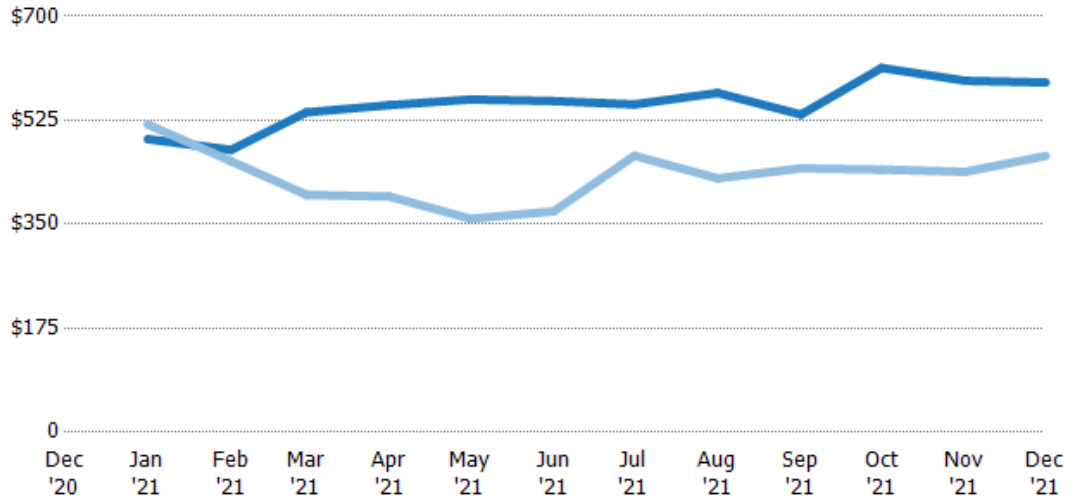
Current Year	-	\$407K	\$498K	\$566K	\$655K	\$567K	\$595K	\$660K	\$660K	\$560K	\$614K	\$706K	\$779K
Prior Year	-	\$421K	\$458K	\$450K	\$354K	\$473K	\$470K	\$480K	\$545K	\$480K	\$493K	\$415K	\$440K
Percent Change from Prior Year	-	-3%	9%	26%	85%	20%	27%	38%	21%	17%	25%	70%	77%

Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



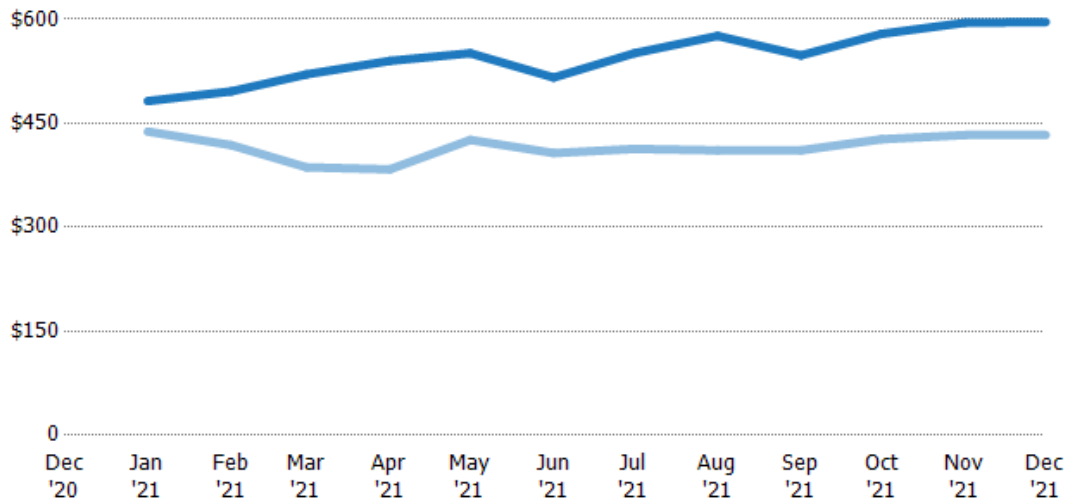
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	\$493	\$475	\$538	\$551	\$560	\$557	\$552	\$571	\$535	\$613	\$592	\$589
Prior Year	-	\$518	\$456	\$400	\$397	\$359	\$372	\$465	\$427	\$444	\$442	\$438	\$465
Percent Change from Prior Year	-	-5%	4%	35%	39%	56%	50%	19%	34%	20%	39%	35%	27%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546
Property Type:
Condo/Townhouse/Apt.



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	-	\$482	\$496	\$521	\$540	\$551	\$516	\$551	\$576	\$548	\$579	\$595	\$596
Prior Year	-	\$438	\$419	\$387	\$384	\$426	\$407	\$413	\$411	\$411	\$427	\$433	\$433
Percent Change from Prior Year	-	10%	19%	35%	41%	29%	27%	33%	40%	33%	36%	37%	38%

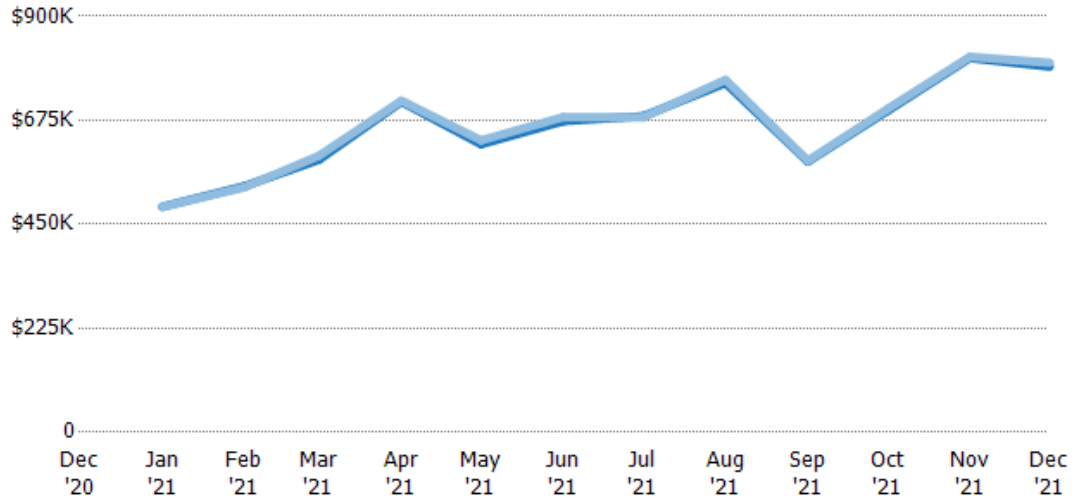
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt.



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	-	\$488K	\$533K	\$590K	\$715K	\$623K	\$673K	\$684K	\$756K	\$585K	\$695K	\$810K	\$791K
Avg Sales Price	-	\$487K	\$530K	\$598K	\$717K	\$632K	\$682K	\$681K	\$762K	\$587K	\$700K	\$812K	\$799K
Avg Sales Price as a % of Avg List Price	-	100%	100%	101%	100%	101%	101%	100%	101%	100%	101%	100%	101%

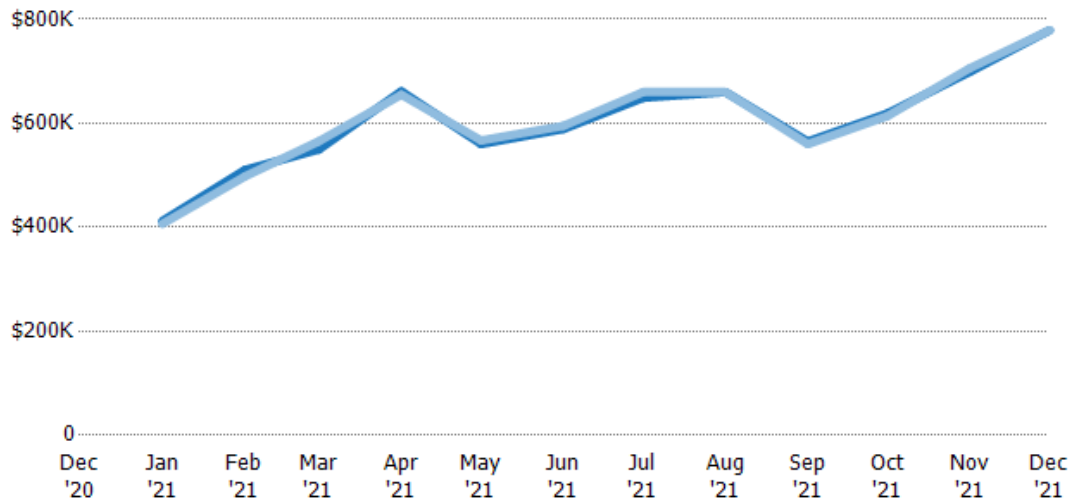
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Mammoth Lakes, CA 93546

Property Type:
Condo/Townhouse/Apt.



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Median List Price	-	\$412K	\$510K	\$550K	\$662K	\$560K	\$589K	\$649K	\$660K	\$565K	\$619K	\$699K	\$779K
Median Sales Price	-	\$407K	\$498K	\$566K	\$655K	\$567K	\$595K	\$660K	\$660K	\$560K	\$614K	\$706K	\$779K
Med Sales Price as a % of Med List Price	-	99%	98%	103%	99%	101%	101%	102%	100%	99%	99%	101%	100%